

Impact-driven leader and partnerships manager who believes in unlocking human potential - managing teams and complex programs to deliver measurable results and positive change across institutions and communities.

PERSONAL DETAILS

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Recommendation Letters

EDUCATION & ACADEMIC ACTIVITY

- **Georgian Institute of Public Affairs (GIPA)** PhD Candidate, Public Administration | 2023–Present
- **University of Santiago de Compostela (USC), Spain** - PhD Research Exchange (Mobility) | 2025, fall semester
- **Malmö University** | Sustainable Public Management Program | 2023
- **Ivane Javakhishvili Tbilisi State University (TSU)** - MPA, Public Policy & Administration | 2020–2022
- **Ivane Javakhishvili Tbilisi State University (TSU)** - LLB, Law | 2016–2020
- **Georgian International University (GIU)** - Assistant Professor, International Relations | 2024–2027
- **Train-the-Trainer (ToT) Certificate** - Flowmaster | 2023

LANGUAGES

- **Georgian** - Native
- **English** - Fluent (Professional)
- **Russian** - Intermediate
- **Spanish** - Basic

SKILLS

- Stakeholder Engagement & Strategic Partnerships
- Programme & Project Management
- Leadership & Team Management
- Training, Teaching & Facilitation
- Monitoring, Reporting & Compliance
- Strategic Planning, Policy Analysis & Problem Solving

TOOLS & TECHNOLOGIES

- **Collaboration & Communication:** Microsoft Teams, Slack, Zoom, Google Workspace (Docs, Sheets, Drive, Calendar)
- **Data & Reporting:** Microsoft Excel (PivotTables, XLOOKUP/INDEX-MATCH, data validation, dashboards)
- **Presentations & Design:** PowerPoint, Google Slides, Prezi, Canva, Adobe Creative Suite (Photoshop, Illustrator)
- **Surveys & Feedback:** Google Forms, Typeform, SurveyMonkey

NINO GOGOKHIA

SHE/HER | DATE OF BIRTH: 24/05/1998



WORK EXPERIENCE

GONI ACADEMY | 2025-present

Founder and Executive Director

- Lead a platform focused on human capital development, leadership and management
- Design and deliver training programs on self-development, leadership, management, and organisational development
- Develop partnerships with schools, universities, and organisations to implement educational and development initiatives.

DIASPORA ALLIANCE FOR GEORGIA | 2022-present

International Projects and Partnerships Manager

- Coordinate international projects and cross-sector partnerships.
- Engage with diaspora networks, international organizations, and development partners to support organizational goals.

STATE EMPLOYMENT SUPPORT AGENCY OF GEORGIA | 2022-2026

Head of International Relations and Donors Coordination Division

- Lead international partnerships and donor coordination across 14 organisations (World Bank, ILO, IOM, EU, UN Women, GIZ, ADA, Expertise France, etc.), aligning programmes with national labour market and employment policy priorities.
- Manage a portfolio of 60 donor-funded projects in labour market development, skills mobility, and employment programmes, overseeing planning, implementation, monitoring, and compliance.
- Coordinate inter-agency cooperation for temporary legal labour migration programmes, facilitating government-to-government partnerships and stakeholder alignment.
- Drove an 80% increase in work permits issued under the temporary labour migration scheme by improving cross-agency coordination, documentation processes, and delivery tracking.
- Develop programme tools and training materials (e.g., Pre-Departure Orientation and reintegration modules) to support safe, orderly labour migration and worker preparedness.
- Lead external communication with international partners, preparing strategic briefs, presentations, and reports to strengthen institutional visibility in the labour migration and employment policy field.

TBILISI MUNICIPAL SPORT & YOUTH CENTER | 2022-2024

Learning & Development Coordinator | Trainer

- Planned and delivered youth trainings and workshops for 500+ participants/beneficiaries, adapting content to different audiences and learning needs.
- Managed and delivered 10 educational projects/events/camps end-to-end, including agenda design, facilitation plans, logistics coordination, and stakeholder communication.
- Designed structured learning cycles and agendas for camps and youth activities, ensuring clear learning outcomes and smooth implementation.
- Served as National Coordinator, Eurodesk Network, coordinating national-level communication, information dissemination, and partner alignment.

UNITED NATIONS | 2021-2022

Georgia's Youth Representative to the United Nations

- Represented Georgian youth in UN-related meetings and consultations, advocating youth priorities with key stakeholders.
- Organized 100+ projects/activities, reaching 2,000+ young people through forums, trainings, workshops, and public discussions.
- Delivered 11 high-level forums with government, civil society, and international partners on youth participation and the SDGs.
- Facilitated 100+ sessions to build youth awareness, skills, and engagement around UN initiatives.
- Coordinated delivery across 9 regions, mobilizing 40+ volunteers to execute multi-city activities with consistent quality.
- Built and managed a network of 20+ partner organizations to scale outreach and program delivery.
- Produced research and reports/briefs for UN-linked conferences and national stakeholder consultations.
- Led public communications and visibility via social media and partner messaging, amplifying youth issues and initiatives.

AIESEC | 2017-2021

National President of AIESEC in Georgia | 2019-2021

- Led national strategy and operations across exchanges, partnerships, and member engagement, managing a multicultural leadership team and 3 city branches.
- Drove 40% growth in program participants through strengthened acquisition, partner coordination, and end-to-end program delivery.
- Expanded leadership development and management pipeline (+64%) through improved recruitment, training, and performance systems.
- Built and managed a 20+ partner ecosystem and secured a 200% budget increase while ensuring strong governance and transparent reporting.

Head of Marketing and Public Relations Department | 2018-2019

- Managed brand positioning and communications across digital platforms and events.
- Led website and content updates to strengthen visibility and recruitment funnel performance.
- Delivered social media, newsletter, and event campaigns; created 100+ content assets and supported 13 events/recruitment drives.
- Used analytics to optimize campaigns and report KPIs (reach, engagement, conversion), improving results by 70%.