

# PERSONAL INFORMATION



# Andrea Bernieri

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PERSONAL STATEMENT

A youth worker, trainer and project manager with extensive experience in the youth field within EU programmes for international mobility, seeking for new partnerships and cooperations

### WORK EXPERIENCE

12/2015-Present

# Youth Worker, Facilitator, Trainer & Project Manager Freelance

The work I carry out is aimed at guiding and supporting young people in their personal, professional and social development through non-formal education principles and methodologies, empowering them to reach their full potential.

It includes a variety of international training and mobility activities and initiatives, addressing directly both the youngsters and the professionals who work them.

At the moment, in particular, I am engaged in the realization of various projects, in partnership with other international organizations, within the Erasmus+ programme.

Hereunder a list of all the Erasmus+ projects implemented in Italy, in the province of my city Caserta, with my association CET Platform Italy as coordinating and hosting NGO:

### Art in Movement: artistic expression for migration

[Youth Exchange, 30 November - 8 December 2019, 37 participants]

Main Topics covered: creativity, cultural awareness and expression, social inclusion, equity, migrants issues, integration of refugees, EU values, human rights education Participating Countries: Italy, Georgia, Greece, Portugal, Ukraine

# Youth Work for Equality and Unity

[Training Course, 16-24 November 2019, 28 participants]

Main Topics covered: social inclusion, equity, migrants issues, integration of refugees, EU values, human rights education

Participating Countries: Italy, Croatia, Germany, Greece, Hungary, North Macedonia, Sweden, Turkey, United Kingdom

#### Entrepreneur+

[Youth Exchange, 4-12 November 2019, 38 participants]

Main Topics covered: entrepreneurial learning and entrepreneurship education, labour market issues, youth unemployment, youth participation

Participating Countries: Italy, Greece, Hungary, Portugal, Romania, Spain

### Let's Dance

[Youth Exchange, 2-10 May 2019, 38 participants] Main Topics covered: creativity, cultural awareness and expression, social inclusion, equity,



#### intercultural education, EU values

Participating Countries: Italy, Bulgaria, Greece, North Macedonia, Portugal, Spain

### Sketch2Express

### [Youth Exchange in Hammamet, Tunisia, 2-12 April 2019, 38 participants]

Main Topics covered: creativity, cultural awareness and expression, social inclusion, equity, intercultural education

Participating Countries: Italy, Egypt, Greece, Palestine, Portugal, Tunisia

### Sport & Entrepreneurship

[Youth Exchange, 15-22 March 2018, 38 participants]

Main Topics covered: entrepreneurial learning, labour market issues, youth unemployment, grassroots sport, sport education, equal opportunities and participation in sport, youth participation Participating Countries: Italy, Bulgaria, Greece, North Macedonia, Slovenia, Turkey

### I'Mmigrant NOT IGNORANT

[Training Course, 18-26 February 2018, 28 participants]

Main Topics covered: social inclusion, equity, migrants issues, integration of refugees, EU values, human rights education

Participating Countries: Italy, Bulgaria, Croatia, Germany, Greece, Hungary, North Macedonia, Turkey, United Kingdom

### Fight for you Rights

[Youth Exchange, 23-30 November 2017, 38 participants]

Main Topics covered: social inclusion, equity, migrants issues, integration of refugees, EU values, human rights education

Participating Countries: Italy, Croatia, Czech Republic, Estonia, Poland, Sweden

# Live FEED from Europe

[Youth Exchange, 19-27 February 2017, 44 participants]

Main Topics covered: social inclusion, equity, creativity, cultural awareness and expression, EU values, youth participation

Participating Countries: Italy, Bosnia-Herzegovina, Czech Republic, Georgia, Greece, Iceland, Jordan, Romania

For all these experiences I worked throughout the entire project cycle, writing the applications and timetables, planning, organising and supervising all the projects phases, as well as managing the logistic and administrative aspects involved. Moreover, I was in charge to facilitate and train the group of participants taking part to the mobilities, from the welcoming part to the team building activities, from the thematic workshops, role plays and simulations to the individual learning activities and reflection moments

# 08/2018–02/2020 Trainer in Mobilities of Youth Workers

Freelance

The work I carried out aimed at guiding and supporting youth workers in their personal, professional and social development through non-formal education principles and methodologies, empowering and training them to reach their full potential.

Hereunder a list of the projects I've been working within the Erasmus+ programme:

### United for Diversity and Inclusion

[Thessaloniki, Greece, Seminar 5-12 October 2019 and Training Course 10-17 February 2020,



### 27 participants for each activity]

Main Topics covered: social inclusion, equity, EU citizenship and values, networking and partnership building, youth participation, youth work

Coordinating & Hosting NGO: United Society of Balkans

Participating Countries: Bulgaria, Greece, Italy, North Macedonia, Poland, Portugal, Romania, Spain

### It's all about Solidarity

[Petrohan, Bulgaria, 24-30 November 2019, 25 participants]

Main Topics covered: social inclusion, equity, migrants issues, integration of refugees, EU values, human rights education, youth participation, youth work

Coordinating & Hosting NGO: International Foundation for Y-PEER Development

Participating Countries: Austria, Bulgaria, Greece, Italy, Turkey

### Youth Work for Entrepreneurial Sport Education

[Gnesta, Sweden, 6-13 September 2019, 17 participants]

Main Topics covered: entrepreneurial learning, labour market issues, youth unemployment, grassroots sport, sport education, equal opportunities and participation in sport, youth work

Coordinating & Hosting NGO: Ungdomsfronten

Participating Countries: Bulgaria, Greece, Italy, Poland, Sweden

### Be in the right(s) place

[Trikala, Greece, 7-16 July 2019, 27 participants]

Main Topics covered: social inclusion, equity, migrants issues, integration of refugees, EU values, human rights education

Coordinating & Hosting NGO: CET Platform Hellas

Participating Countries: Bulgaria, Croatia, Denmark, Germany, Greece, Italy, North Macedonia, Sweden, Turkey

### uNGOvernable?

[Limmared, Sweden, 26 May - 3 June 2019, 26 participants]

Main Topics covered: youth participation, youth work, quality governance of NGOs, capacity building and international cooperations

Coordinating & Hosting NGO: Ungdomsfronten

Participating Countries: Croatia, Czech Republic, Greece, Italy, North Macedonia, Poland, Romania, Sweden

### Youth Work for Development of Disadvantaged Areas

[Limmared, Sweden, 7-15 March 2019, 26 participants]

Main Topics covered: rural development, entrepreneurial learning and entrepreneurship education, access for disadvantaged, regional dimension and cooperation

Coordinating & Hosting NGO: Ungdomsfronten

Participating Countries: Albania, Bosnia-Herzegovina, Georgia, Germany, Greece, Italy, Sweden, Ukraine

### Youth Work for Integration Of Migrants

[Limmared, Sweden, 12-19 December 2018, 30 participants] Main Topics covered: social inclusion, equity, migrants issues, integration of refugees, EU values, human rights education

Coordinating & Hosting NGO: Ungdomsfronten

Participating Countries: Bulgaria, Germany, Greece, Hungary, Italy, North Macedonia, Sweden, Turkey, United Kingdom

### Building Bridges of Tolerance



# [Braga, Portugal 1-9 December 2018, 27 participants]

Main Topics covered: social inclusion, equity, migrants issues, integration of refugees, EU values, human rights education

#### Coordinating & Hosting NGO: Conexão Jovem

Participating Countries: Bulgaria, Greece, Italy, North Macedonia, Poland, Portugal, Spain, Turkey

### Let's Speak about it! Youth and emotional well-being

[Trikala, Greece, 27 August – 4 September 2018, 28 participants]

Main Topics covered: Healthy lifestyle and well-being, mental and emotional health, social inclusion, equity

#### Coordinating & Hosting NGO: CET Platform Hellas

Participating Countries: Albania, Bosnia-Herzegovina, Bulgaria, Croatia, Estonia, Greece, Italy, Kosovo, Lithuania, Montenegro, North Macedonia, Poland, Serbia, United Kingdom

For all these experiences, after an initial phase of contacts with the organizations promoting the projects and after finalizing the design of the activities, I was in charge to facilitate and train the group of participants taking part to the mobilities, from the welcoming part to the team building activities, from the thematic workshops, role plays and simulations to the individual learning activities and reflection moments

# 11/2014–11/2019 Facilitator in Youth Exchanges

Freelance

The work I carried out aimed at guiding and supporting young people in their personal, professional and social development through non-formal education principles and methodologies, empowering them to reach their full potential.

Hereunder the list of the projects I've been working within the Erasmus+ programme:

### Empowering Youth for Entrepreneurial Sport Education

[Viggiano, Italy, 17-25 October 2019, 32 participants]

Main Topics covered: entrepreneurial learning, labour market issues, youth unemployment, grassroots sport, sport education, equal opportunities and participation in sport, youth participation

Coordinating NGO: Ungdomsfronten Hosting NGO: Protezione Civile Gruppo Lucano

Participating Countries: Bulgaria, Greece, Italy, Poland, Sweden

#### StarTrek

[Viggiano, Italy, 6-13 June 2019, 36 participants]

Main Topics covered: Health and well-being, sport and healthy lifestyle, environmental education, responsible citizenship

Coordinating NGO: Ungdomsfronten Hosting NGO: Protezione Civile Gruppo Lucano

Participating Countries: Bulgaria, Greece, Italy, Portugal, Sweden

### OFFILINE is the new luxury

[Gnosjo, Sweden, 18-27 June 2018, 40 participants]

Main Topics covered: Health and well-being, healthy lifestyle, fighting online addiction, cyberbullying and hate speech, intercultural education

Coordinating & Hosting NGO: Ungdomsfronten

Participating Countries: Bulgaria, Croatia, Greece, Italy, Poland, Sweden

#### Let's Post it

[13-20 November 2015, 32 participants]



Main Topics covered: social inclusion, equity, creativity, cultural awareness and expression, EU values, youth participation

### Coordinating & Hosting NGO: Associazione ENNEA

Participating Countries: Belgium, Estonia, Czech Republic, Italy

### ■ E.A.T. – European Alimentation in Travel

[Santa Maria a Vico (CE), Italy, 16-24 November 2014, 35 participants]

Main Topics covered: social inclusion, equity, creativity, cultural awareness and expression, EU values, youth participation

Coordinating & Hosting NGO: Civiltà 2.0 ONLUS

Participating Countries: Italy, Latvia, Portugal, Romania, Spain

For all these experiences, after an initial phase of contacts with the organizations promoting the projects and after finalizing the design of the activities, I was in charge to facilitate and train the group of participants taking part to the mobilities, from the welcoming part to the team building activities, from the thematic workshops, role plays and simulations to the individual learning activities and reflection moments

# 03/2015–10/2015 Job Agency Professional

A.P.L. – Training & Working Progetto Europa S.r.I., Napoli (Italy)

My job was focused on the **Youth Guarantee Programme**, a EU initiative aiming to fight unemployment through orientation, training and job placement, targeted on NEET people aged 18-29. During my work I achieved the following:

- Profiled more than 30 enterprises and 200 candidates suited for the programme, based on Youth Guarantee guidelines
- Empowered and motivated to engage in the job market more than 100 young people through weekly training based on non-formal methodologies
- Managed in-house communications and procedures according to the regional, national and European legislation, including the oversight of sensitive files

### 03/2014–02/2015 Researcher

Associazione per la Ricerca e la Formazione Avanzata in Economia e Management (ARFAEM), Napoli (Italy)

Research activity for the academic project named *3M-Crescere a Mezzogiorno*, intended to analyze the growth processes of the medium-sized enterprises in the South of Italy. The research was based on panel interviews to realize among a sample of medium-sized enterprises taken from AIDA database

### EDUCATION AND TRAINING

# 04/2016–04/2018 Training of Trainers - Youthpass Certificates

These kind of projects offered opportunity for professional development of youth workers, trainers and project managers to improve youth work and non-formal learning methods, to discuss youth policies and competences model frameworks, to develop youth work standards and quality educational programmes through the design of specific training modules and strategies.

Main topics covered were related to lifelong and intercultural learning, key competences, facilitation and group dynamics, self-assessment and evaluative practices, networking, capacity building and international cooperations.



Hereunder the list of the projects I've been participating within the Erasmus+ programme:

Train the Trainers: it's up to me 5
[Osterholz-Scharmbeck, Germany, 5-13 Aprile 2018]
Coordinating & Hosting NGO: NaturKultur e.V.

Training of Trainers and Active Leaders - TOTAL Lab

[Uzana, Bulgaria, 3-10 April 2017] Coordinating NGO: TDM 2000 Polska Hosting NGO: Centar za mejdunarodna mladejka deinost - IYAC Bulgaria

Training of Trainers and Active Leaders - TOTAL Advance
[Krzyzowa, Poland, 10-17 January 2017]
Coordinating & Hosting NGO: TDM 2000 Polska

European Youth Work Academy – Training of Trainers
[Belgrade, Serbia, 22-29 April 2016]
Coordinating & Hosting NGO: CET Platforma Serbia

# 10/2013–05/2018 Mobilities of Youth Workers - Youthpass Certificates

These kind of projects aimed at improving the key competences of youth workers in their regular work with young people. The professional development included the contribution to capacity building for quality improvements in youth work of the involved organisation at local, national and international level.

Hereunder the list of the projects I've been participating within the Erasmus+ programme:

#### Bridges to establish EVS partnerships

[Hammamet, Tunisia, 30 April - 6 May 2018]

Main Topics covered: volunteerism, youth participation, youth work, networking, capacity building and international cooperations

Coordinating & Hosting NGO: Club Culturel Ali Balhouane

# Recognise it! Continue to develop strategies for recognition of youth work!

[Madaba, Jordan, 15-21 December 2017]

Main Topics covered: recognition of non-formal learning and youth work, networking, capacity building and international cooperations

Coordinating NGOs: Salto Youth Euromed, Salto Training and Cooperation, Italian and German National Agencies

Hosting NGO: I-Dare for Sustainable Development

### Y- CASI \_ Youth for Citizenship And Social Inclusion

[Messina, Italy, 29-31 August 2017 and Galatone (LE), Italy, 26 February – 2 March 2018] Main Topics covered: civic engagement and responsible citizenship, social inclusion, equity, networking, capacity building, youth participation, youth work

Coordinating & Hosting NGOs: Associazione BIOS, WIP – Work In Progress

Gamification for Balkans



[Becici, Montenegro, 18-25 April 2017]

Main Topics covered: game-based learning, creativity, cultural awareness and expression, social inclusion, equity, youth participation, youth work

Coordinating & Hosting NGO: CET Platform Montenegro

# European Values and Youth

[Belgrade, Serbia, Training Course 29 Ottobre-5 November and Seminar 12-18 March 2017]

Main Topics covered: civic engagement, EU citizenship and values, social inclusion, equity, youth participation, youth work, networking, capacity building and international cooperations Coordinating & Hosting NGO: CET Platforma Serbia

### Youth Support Youth

[Stara Krasnica, Poland, 30 August-7 September 2016]

Main Topics covered: civic engagement, social inclusion, equity, youth participation, youth work, networking, capacity building and international cooperations Coordinating & Hosting NGO: Youth Support Centre

# Connector 2016

[Bucharest, Romania, 5-11 July 2016]

Main Topics covered: quality youth work and non-formal learning methods, educational programmes and training modules development, networking, capacity building and international cooperations

Coordinating & Hosting NGO: Romanian National Agency

### Open up the borders of our minds

[Sliven, Bulgaria, 13-19 April 2016]

Main Topics covered: social inclusion, equity, migrants issues, integration of refugees, EU values, human rights education

Coordinating & Hosting NGO: Institute for Social Integration

### European Youth Work Academy – Training of Leaders

[Belgrade, Serbia, 12-19 February 2016]

Main Topics covered: facilitation and group dynamics, self-assessment and evaluative practices, quality youth work and non-formal learning methods, youth participation, youth work <u>Coordinating & Hosting NGO: CET Platforma Serbia</u>

### European Youth Work Academy – Training of Management

[Belgrade, Serbia, 1-7 December 2015]

Main Topics covered: project management, communication and visibility, fund raising, networking, capacity building and international cooperations

Coordinating & Hosting NGO: CET Platforma Serbia

### Coordinating large-scale youth sport work events for inclusion

[Novi Sad, Serbia, 24 November – 1 Dicembre]

Main Topics covered: social inclusion, equity, grassroots sport, sport education, equal opportunities and participation in sport, youth participation, youth work

Coordinating & Hosting NGO: AMUSE - Active Youth in Happy Europe

# Social Entrepreneurship for Youth Work

[Bratislava, Slovakia, 13-19 October 2015]



Main Topics covered: entrepreneurial learning, entrepreneurship education, social entrepreneurship, civic engagement and responsible citizenship, labour market issues, youth unemployment, youth work

Coordinating & Hosting NGO: ZK IMA Pčolka

### Connector 2.0

[Cluj-Napoca, Romania, 30 June – 6 July 2015]

Main Topics covered: quality youth work and non-formal learning methods, educational programmes and training modules development, networking, capacity building and international cooperations

Coordinating & Hosting NGO: Romanian National Agency

### YesWeFacilitate!

[Olhão, Portugal, 16-21 March 2015]

Main Topics covered: facilitation and group dynamics, self-assessment and evaluative practices, quality youth work and non-formal learning methods, networking, capacity building and international cooperations

Coordinating & Hosting NGO: MOJU - Associação Movimento Juvenil em Olhão

### Networking

[Limassol, Cyprus, 2-8 December 2014]

Main Topics covered: entrepreneurial learning, entrepreneurship education, networking, capacity building and international cooperations

Coordinating & Hosting NGO: LCYOUTH (Learning Center for Youth)

### Hey! What's going on. Advanced Training on Group Processes and Facilitation

[Laugar in Sælingsdal, Iceland, 6-14 October2014]

Main Topics covered: facilitation and group dynamics, communication, intercultural awareness and learning, self-assessment and evaluative practices, quality youth work and non-formal learning methods

Coordinating & Hosting NGO: Icelandic National Agency

### P.E.A.C.E. – Promoting European Active Citizenship in Europe

[Pančevo, Serbia, 30 April-7 May 2014]

Main Topics covered: civic engagement, responsible citizenship, EU citizenship and values, social inclusion, equity

Coordinating & Hosting NGO: Pokret Gorana i Centar Volontera Pančevo

### Empowering Youth Leadership for Democracy Sustainability

[Bucharest, Romania, 15-20 October 2013]

Main Topics covered: civic engagement, responsible citizenship, EU citizenship and values, youth participation, youth work

Coordinating & Hosting NGO: Pro Global Science Association

# 11/2013–10/2018 Leader in Youth Exchanges - Youthpass Certificates

These kind of projects aimed at improving the key competences of young people, becoming more aware of socially relevant topics, strengthening values like solidarity, democracy, friendship and discovering new cultures, habits and lifestyles through peer-learning.

As leader, I was also in charge of coordinating the national group of participants from Italy, both as concerning logistics and, mostly, in the development and implementation of some activities.



Hereunder the list of the projects I've been participating within the Erasmus+ programme:

### Equal Rights, Equal Opportunities, Equal Values

[Djakovo, Croazia, 15-23 October 2018] Main Topics covered: EU citizenship and values, human rights education, social inclusion, equity, youth participation Coordinating & Hosting NGO: CET Platform Hrvatska

### Youth Summer Olympiad Games

[Kaysery, Turkey 9-16 July 2017] Main Topics covered: Health and well-being, healthy lifestyle, grassroots sport, sport education, equal opportunities and participation in sport

Coordinating & Hosting NGO: Olimpiyat Ruhlu Gencler Toplulugu

# MOST European

[Uzhgorod, Ukraine, 25 March-2 April2 2017] *Main Topics covered: EU citizenship and values, human rights education, social inclusion, equity, youth participation* <u>Coordinating & Hosting NGO: CET Platform Hrvatska</u>

# Collage of Europe

[Zlin, Czech Republic, Advance Planning Visit 20-22 May and Youth Exchange 24 June – 1 July 2016] Main Topics covered: social inclusion, equity, creativity, cultural awareness and expression, EU values, youth participation

Coordinating & Hosting NGO: Asociace DICE

### Social Entrepreneurs – Change Makers

[Bakuriani, Georgia, 21-19 February 2016]

Main Topics covered: entrepreneurial learning, entrepreneurship education, social entrepreneurship, civic engagement and responsible citizenship, labour market issues, youth unemployment, youth participation

Coordinating NGO: ZK IMA Pčolka

Hosting NGO: ICPI - International Center for Peace and Integration

### Myths and Legends from Europe

[Santa Maria a Vico (CE), Italy, 18-26 November 2013]

Main Topics covered: creativity, cultural awareness and expression, intercultural learning, social dialogue

Coordinating & Hosting NGO: Informamentis Europa

10/2016-12/2019

# Others - Certificates of Attendance

### Project Management Monitoring Meeting

[Rome, Italy, 17 December 2019]

Subject: The aim of the activity was to provide a space for sharing, monitoring and support of the projects approved within the Youth field of the Erasmus+ programme for the year 2019. As president from one of the beneficiary NGOs, I was participating to the event with National Agency representatives, contact people and youth workers from the other NGOs involved, and the activities included group works, round tables and moments of discussion in plenary, where the different projects were briefly presented



#### Coordinating & Hosting institution: Italian National Agency

Dissemination Event: "Bpe: Becoming a part of Europe", "A.A.A – Aware and Active", "Youth for Human rights"

[Rome, Italy, 13 November 2019]

Subject: The event, in addition to show results and impact of the aforementioned projects, represented a moment of meeting and comparison with many other youth workers active in the field of social integration and inclusion of migrants, asylum seekers and refugees. The day allowed the involved professionals and NGOs to have a fruitful exchange of good practices, in particular through discussion tables that focused on three main themes: active participation, human rights and social inclusion. The sharing that followed gave the opportunity to discuss how non-formal education activities can support the inclusion of migrants, refugees and asylum seekers, discussing possible methodologies and tools to support youth work

Coordinating & Hosting institution: Italian National Agency

#### Conference: Italian translation of the CoE Youth Work Recommendation

[Naples, Italy, 29 October 2019]

Subject: The event represented the conclusion of the participatory process that started the previous day, in which it was possible to gather professionals from different areas of Italy to discuss about the role of youth work and youth workers, and bring all the reflections and considerations that emerged to the attention of experts, activists, academics and representatives of the institutions present at the conference

Coordinating & Hosting institution: APICE - Agenzia di Promozione Integrata per i Cittadini in Europa and Forum Regionale dei Giovani Campania

# Dissemination event: Recognise it

[Naples, Italy, 15 April 2019]

Subject: The event was organized to share the results of the long term project "Recognise it" and to stimulate further reflections on the role of youth workers as fundamental actors of community development through their daily work with young people, bringing together youth workers and trainers from European and South Mediterranean Countries to share good practices and contribute to networking among organizations and professionals

Coordinating institutions: Salto Youth Euromed, Salto Training and Cooperation, Italian and German National Agencies

Hosting institution: Italian National Agency

### Project Management Monitoring Meeting

[Rome, Italy, 16 November 2018]

Subject: The aim of the activity was to provide a space for sharing, monitoring and support of the projects approved within the Youth field of the Erasmus+ programme for the year 2018. As president from one of the beneficiary NGOs, I was participating to the event with National Agency representatives, contact people and youth workers from the other NGOs involved, and the activities included group works, round tables and moments of discussion in plenary, where the different projects were briefly presented

Coordinating & Hosting institution: Italian National Agency

### Project Management Monitoring Meeting

[Rome, Italy, 30 October 2017]



Subject: The aim of the activity was to provide a space for sharing, monitoring and support of the projects approved within the Youth field of the Erasmus+ programme for the year 2017. As president from one of the beneficiary NGOs, I was participating to the event with National Agency representatives, contact people and youth workers from the other NGOs involved, and the activities included group works, round tables and moments of discussion in plenary, where the different projects were briefly presented

Coordinating & Hosting institution: Italian National Agency

### Young Europe You – Il talento nella dimensione europea

[Rome, Italy, 20-21 October 2016]

Subject: The goal of the event was to show Europe as a place of opportunities and fertile ground for the development of talents, providing young people with useful information and knowledge for their personal and professional pathways. Through the involvement of sport athletes, public characters and opinion leaders, the Italian National Agency wanted to encourage the exchange of ideas and good practices and stimulate synergies and cooperation between young people from different areas of Italy Coordinating & Hosting institution: Italian National Agency

10/2011–03/2014 Master Degree in Business Economics. Final grades: 110/110 magna cum laude

Department of Economics, Management and Institutions of the University of Naples "Federico II"

Academic path in Business Administration.

Title of the thesis: Motivazione e leadership nella gestione delle risorse umane: pratiche manageriali e sportive a confronto (Motivation and leadership in human resources management: comparing managerial and sport practices)

# 04/2013–06/2013 MIT Course – Marketing Innovation Trends

Certificate of Attendance

FOF level 7

Department of Economics, Management and Institutions of the University of Naples "Federico II"

Intensive course abound the themes of unconventional, experiential and digital marketing

10/2007–03/2011 Bachelor Degree in Business Economics. Final grades: 102/110 EQF level 6 Second University of Naples, Capua (CE) (Italy)

Academic path: Business Manager

Title of the thesis: Rapporto di Coevoluzione Impresa-Ambiente: un confronto tra contesti favorevoli e non favorevoli (Coevolutionary relationship Enterprise-Environment: a comparison between favourable and unfavourable contexts)

03/2009–10/2009 XXI marketing award: WWF oasis

11th position on national level

Società Italiana Marketing (Italian Marketing Society)

Marketing project work aimed at ensuring economic self-sufficiency to the Italian WWF oasis



09/2002–07/2007	High school diplo Liceo Scientifico "A	EQF level 4					
	High school diploma in the Second Level College of Science, bilingual education (English and French						
PERSONAL SKILLS							
Mother tongue(s)	Italian						
Foreign language(s)	UNDERSTANDING SPEAKING				WRITING		
	Listening	Reading	Spoken interaction	Spoken production			
French	B2	B2	A2	A2	A2		
English	C1	C1	C1	C1	C1		
	Levels: A1 and A2: Basic Common European Fram						
Communication skills	My academic career in business economics allowed me to improve my communication skills thanks to several successful group works developed in that field.						
	Such kind of skills strengthened throughout all the EU mobility projects I attended and worked with, because I increased my awareness of group dynamics in multicultural contexts.						
	I am a good communicator and active listener and I can adjust and adapt my communication style according to different situations, using appropriate ways to communicate information and opinions and being able to constructively deal with potential conflicts.						
I am able to tackle different topics with a wide variety of people from diverse backgrounds personalities, possessing a high social competence in intercultural environments to provid space to share opinions, feelings and emotions.							
	f action, with a good a	ood ability to recognize					
Organisational / managerial skills	Ability to organise and manage independently my own work, respecting the planned objectives, enhanced during last years of freelancing.						
	Porject cycle management skills developed through the planning, organization, coordination and supervision of several EU mobility projects, from writing proposals and timetables to implementation and dissemination phases, including reporting and finance accountability.						
	Time management skills coming from the continuous respect of specific obligations, requirements and deadlines in the work of my NGO.						
	Networking, capacity building and cooperations development through my daily work in international environments as youth worker, project manager, trainer and president of NGO.						
	Strategic management skills through events and activities planning, with a clear vision of specific tasks, roles to assign and actions to undertake, developed as president of my NGO working in the youth sector						



Job-related skills

Teamwork and cooperation have been key elements of my professional path in non-formal education, where I usually design inclusive teambuilding activities before starting to work with a new group of people, to create a positive atmosphere to cooperate in a diverse environment.

Decision making skills, also knowing how to delegate and divide responsibilities in order to gain efficiency without losing control of the whole process, acquired through the management of my NGO.

Problem solving and conflict management skills through the knowledge of ways and methods to encourage participation and to foster supportive relations and learning environments, recognising individual and group needs.

Very good logic and critical thinking, being able to evaluate different options and scenarios; creative thinking to find different solutions to problems or different ways to address the same issue, developed through the organization, management and facilitation of Erasmus+ projects.

Ability to design and implement learning processes and educational programmes, being flexible to adjust according to the different target groups and the potential arising needs, developed during my work as trainer in international projects.

Facilitation, mentoring and leadership skills attained in very specific training courses about facilitation and group dynamics, deepened as group leader in youth exchanges and with participation in Training for Trainers, and further developed with my freelance work in different EU mobility projects

SELE-ASSESSMENT

#### Digital skills

Information processing	Communication	Content creation	Safety	Problem- solving
Proficient user	Proficient user	Independent user	Independent user	Independent user

Digital skills - Self-assessment grid

Core level of ECDL (European Computer Driving Licence)

Very good knowledge of how to use personal computer, especially as concerning Windows operating system, Office package, Internet and e-mails management. I can use different data sharing platforms, online storage, clouds and forms

Other skills I am a very active and dynamic person and I practiced many sports throughout my life, such as: football, track and field, horse-riding and alpine skiing (this one at a semi-competitive level), where I understood and valued the importance of sport as powerful instrument for education, social inclusion and personal growth, that I also use in the development of some of the EU mobility projects I work with.

I am a very curious and passionate learner who loves discovering different cultures, meeting new people and visiting new Countries; based on my experiences in international projects and intercultural environments, I believe these are the best ways to grow up, improve competences and broaden horizons.

I am proactive and I often take initiative to stimulate social change in the community, acting for the values that I believe in. I am a civically engaged person and responsible citizen due to my daily work with my NGO in the youth sector

#### Driving licence A1, B



# ADDITIONAL INFORMATION

President of CET Platform Italy, italian branch of a network of youth NGOs currently present in 12 European Countries, whose mission is to improve the level of key competences of young people and youth workers, as well as to foster intercultural learning, active citizenship and social inclusion through non formal education principles and methodologies

Member of APICE Pool of Trainers and Facilitators. The Pool aims to promote the recognition of competences in the field of non-formal education, using a human rights-based approach with particular reference to the values and methodologies of the Council of Europe

I hereby allow the use and processing of my personal data in compliance with Italian Legislative Decree 196/2003 concerning the handling of personal data