



## Mahmoud ElSayed

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About me: "Service to others is the rent you pay for your room here on earth" - Muhammad Ali. I believe in empowerment and passing the knowledge, therefore I am always having the encouraging attitude that helps me to support myself and my team around me. Graduated from Engineering and learned a lot about problem solving and i am very proud to keep learning new things and proceed on a very stable foot steps. I am very passionate and easy to self motivate myself and willing to go extra mile in order to succeed and make my business succeed as well.

### ● WORK EXPERIENCE

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01/01/2019 – CURRENT – Rheinbach, Germany

#### **EUROPEAN PROJECTS COORDINATOR – INITIATIVE FOR SUSTAINABLE EDUCATION AND DEVELOPMENT E.V. ISEDE**

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- Facilitating Workshops based on Non-Formal Education methodologies through creating communicative tools and games to discuss topics ex. Entrepreneurship, conflict management, community inclusion, migrant and refugee integration;
- Networking and enhancing partnerships by communicating with new partners and explore new partnerships through Erasmus platform partner search;
- Preparing project's files (Tasks, Events, Trainings, etc..);
- Communication with partners and other project's managers;
- Controlling budgets at the project level using excel and trello;
- Writing and designing proposals for fund donors ex. Erasmus Plus, Engagement Global, IFA, etc..

#### **ACHIEVEMENTS**

- Erasmus funded projects worth of 230,000,00 Euros;
- Increased the partnerships by 60% more by networking online on the erasmus plus platforms and offline by talking to organizations leaders during events, trainings and adding them to my proposals where i needed new partners;
- Newcomers workshops as introduction to European projects and call for funding;
- Implemented and managed over 15 short term projects across europe and mediterranean countries;
- Facilitated and supported in more than 4 Long term projects in Europe.

01/12/2016 – 31/03/2017 – Cairo, Egypt

#### **MAINTENANCE ENGINEER – COMMERCIAL ENGINEERING GROUP C.E.G**

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- On-site inspection, maintenance and installing for Grundfos Water pumps;
- Presenting technical data or project results. both technical and non-technical;
- Preparing tender documents.

#### **ACHIEVEMENTS**

- Maintenance of water purification line in PepsiCo factory;
- Install and test four water circulation pumps in Zewail City of Science and Technology;
- Inspect and fix submerged circulation pumps.

01/01/2016 – 30/11/2016 – Cairo, Egypt

#### **ADMINISTRATOR – INTERCULTURAL YOUTH DIALOGUE ASSOCIATION**

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- Responsible for exchanging programs;
- Developing job descriptions for office workers;
- Events organizer (workshops, Retreats, Trainings, etc..).

## ● EDUCATION AND TRAINING

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09/2009 – 31/03/2015 – Egypt

**BACHELOR IN MECHANICAL AND RENEWABLE ENERGY ENGINEERING** – Higher Technological Institute

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Graduation project of Tesla Turbine for renewable and Clean energy.

[hti.edu.eg](http://hti.edu.eg)

## ● LANGUAGE SKILLS

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Mother tongue(s): **ARABIC**

Other language(s):

**ENGLISH PROFESSIONAL USER** | **SPANISH BEGINNER USER**

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>GERMAN BEGINNER</b>	A2	A2	A2	A2	A2

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

## ● VOLUNTEERING

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01/11/2012 – 30/09/2014

**Culture Coordinator**

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Cairo, Egypt

- Joined AIESEC 2012 and was elected Culture Coordinator for all incoming interns in the last year.
- Coordinated with interns and local touristic offices to make a campaign (Digital Visit) where the interns create stories digitally and share it with their peers back home to encourage them to come and see different countries.
- I led a team of 4 managers (Events, Public Relations, Fundraising, campaigning for tourism)
- Together with my team, I facilitated sessions and events for over 300 interns in cooperation with the ministry of tourism and monuments
- Coordinated a project where 75 local families hosted interns from all over the world to allow for cultural exchange
- Did an AIESEC internship in Poland (2013) to initiate an intercultural relationship with AIESEC in Egypt.

## Projects Coordinator

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Berlin, Germany

NGO NEST BERLIN.

- I facilitated and worked on logistical aspects for more than 8 erasmus plus projects, Coordinated communication with partners and participants, Bookings and tracking financial expenses.
- Partnerships and networking: Increasing partnerships through working onsite with organizations representatives.
- As a proposal writer I researched for ground issues and how can we address it, Fill in Erasmus applications, Communicating with national agency upon request.
- Youth worker and Trainer as I participated and took the position of the trainer in multiple projects as representative of egyptian youth council and migrant in germany.

## ● EXTRAS

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### Skills

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- **Interpersonal**

Leadership, Sales, Facilitation and training (Non formal education trainings)

- **Technical**

Microsoft office (Word, Excel, Power point), Google documentation and management., Basic designing skills (Canva, etc...), Mechanical modeling software CAD