



## Partner Identification Form

# PIF 2023



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## Description of the organization

Founded in 2019, Extramus is an Italian agency for international mobility specializing in the Erasmus+ experience, with the slogan "Experience-Travel-Erasmus," which is based on 3 values: first diversity, then inclusion, and finally equality. Our project aims at creating an environment in which young people can express their full potential and apply the knowledge they have acquired during their study period. Its core competencies are ICT, digitalization, entrepreneurship, STEM education, and social inclusion.



Extramus counts a repertoire of more than five hundred students from various countries, active in more than fourteen projects running at the moment, these are distributed in areas such as ICT, Marketing, Analysis and Business, Human Resources, and Project Management. We have a direct relationship with several universities and schools around the world, the same goes for organizations.

## Organization

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Type	<i>Non-profit NGO</i>
OID	E10264809
Legal name (National language)	<b>"Extramus" Experience Travel Erasmus APS</b>
Legal name (Engl.)	"Extramus" Experience Travel Erasmus APS
Acronym	<i>EXTRAMUS</i>
Department (if applicable)	<i>Non-profit NGO</i>
Address	Corso Margherita n. 168
Country	<b>Italy</b>
PIC	892051868
Postal Code	87010
Region	Calabria Region of Italy
Website	<a href="https://www.extramus.eu/">https://www.extramus.eu/</a>
Email	<b>info@extramus.eu</b>
SALTO /OTLAS	<a href="https://www.salto-youth.net/tools/otlas-partner-finding/organisation/extramus.18928/">https://www.salto-youth.net/tools/otlas-partner-finding/organisation/extramus.18928/</a>

### Profile

Type of Organisation	<i>NGO</i>
Is the organisation a public body?	<i>no</i>
Is the organisation a non-profit?	<i>yes</i>

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## Associated Person (EXTRAMUS)

Legal Representative	Antonio Gallo
Title	Mr.
Name-Surname	Antonio Gallo
Position	President /Co-Founder
Email	a.gallo@extramus.eu
Telephone	+39 338 885 1460
Preferred Contact	e-mail

Contact person	Gamze Bozkurt
Title	Ms.
Name-Surname	Gamze Bozkurt
Position	Project coordinator /European Project Manager
Email	gamze@extramus.eu
Telephone	+90 507 1239109
Preferred Contact	E- mail

### Background and Experience

#### Our working topics are:

- **Gender equality:** As Extramus, we value that everyone, regardless of their differences, should be equal. Therefore, working on projects that promote gender equality is one of our primary topics. We currently have a project titled 'Gender equality in digital competencies' where we act as the coordinating partners, with many other related projects to come. We also have strong partnerships that work closely on this topic.
- **Inclusiveness:** As an organization, being inclusive is a high priority

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for us, and we seek such topics and inclusive practices when choosing/creating our projects.

- **Entrepreneurship:** Leading young people and helping them with their career paths is an important thing for our organization. Therefore, we often take part in projects that promote entrepreneurship for young minds. We have a current project, 'e- VENTURE' where young people learn the idea behind being an entrepreneur. We also had a project called 'Becoming Entrepreneur' that dealt with a similar topic, and we recently became a partner in a youth exchange, titled 'Youth in Entrepreneurial Ecosystem.'
- **Our other working topics include**
- **Vocational education**
- **Adult education**
- **Refugees**
- **Human rights**

### What are the activities and experience of Extramus in Youth Work?

Extramus is an institution operating in the Calabria region of Italy and has strong communication with other NGOs in the region. Extramus has been very active within the youth work area, participating and partnering in projects regarding young people ever since its foundation. In 2019, Extramus took part in a youth exchange project called "Echoes of Youth, " and acted as a sending organization in a few other youth exchanges. It participated in a KA2 project called " e-Venture, " which aims to give mentoring to young people on how to become young, social entrepreneurs. Currently, it works as a coordinator in another KA2 project for youth, "Gender equality in digital competencies, " which aims to increase the digital skills of young people, especially young women. In addition, Extramus became a partner with Manisa AFAD in the project named KA210-YOU EMPOWERING WOMEN IN THE CASES OF BOTH NATURAL AND HUMAN-MADE DISASTERS.



Extramus also hosts and attracts a large number of young people, both local and international. Here, the youngsters learn new skills like digital skills, communication skills, and management skills, as well as how to improve and apply the skills they already have. While gaining a long-lasting learning experience, they gain job experience as well. Their time at our organization transforms them into entrepreneurs and prepares them for work life with new acquired skills and

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# Meet the Team

Our CEO, Antonio Gallo, has considerable expertise in the sector, which will benefit both the current project and any future applications. He is a young entrepreneur who discovered a way to inspire Italian society and its surroundings by creating structures that can help young people develop their skills and live in a multicultural and international environment through marketing and IT and his passion for project development. He has extensive experience in youth entrepreneurship, having mentored and coached students in web, digital, digital marketing, and communication throughout his life. At Extramus, he brings people from all over Europe under one roof and helps them learn new skills and experiences, as well as promotes European values and EU citizenship.



Quimilson Cruz is a person with a vast experience in different fields. Currently, he is a member of the customer service department of Juzo - Julius Zorn GmbH and collaborates as external support in EU-funded projects at Extramus and is also connected to the Portuguese startup FormaSpot (a Lifelong Learning platform assisted by Artificial Intelligence). In order to take his first steps as an entrepreneur he went to Greece with the Erasmus For Young Entrepreneur program, where he improved his skills in negotiation, strategy and international partnerships, digital marketing, entrepreneurship, and project collaboration, being also coordinator, facilitator, and monitor in KA1 projects. As a result of his academic and professional life, he has developed good intercultural relationship skills, being able to communicate fluently in Portuguese, English, and Spanish, and at an average level in Italian. Believing that the "world is made of people for people and that we can always make a difference in the people around us", he is a versatile professional with a passion for growth and learning, and is well-equipped to contribute and give his best to the success of any project.



**Gamze Bozkurt**, the project and team leader at Extramus' European Project Management Department, graduated from two different departments, namely International Relations and Translation and Interpretation departments. She is very confident in her communication, representation, and research skills, as well as her writing, and her area of studies and personal interests allow her to understand the principles of the European Commission and implement them on the projects she is working on. In 2018, she carried out projects on the social cohesion of asylum seekers in Turkey and the improvement of women's living conditions, carried out in cooperation with GIZ (German International Cooperation Agency). In 2019, She went to North Africa as a volunteer with the European Solidarity Corps (ESC) volunteer program and played an active role in the activities carried out on the liberation of young people from addiction and the protection of nature. She also has a job background as a teacher, and she has experience in teaching immigrants and people with fewer opportunities. For two years, she was a board member of a voluntary organization working on minority rights in Turkey, and also She worked as a volunteer at Yeşilay (Green Crescent) Organisation which fights against and tries to prevent any kind of addiction. She is currently working at Extramus as a European Project Manger



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**Valentina Costi**, project manager and VET coordinator for Extramus, is an Italian citizen of the world. She graduated in Social Work Sciences at the University of Bologna in 2009 and she spent ten years in France working as a social educator and street educator in Paris' suburbs.

Meanwhile she started to study Permaculture and different ways of life transitions towards autonomy, on one side, and intersectional feminisms on the other.

She lately spent 5 years traveling the world to find a way to combine:

- socio-educational intervention and mediation in a range of social settings
- how to foster the emancipation of all kinds of discriminated categories of people with social difficulties at risk of social exclusion
- the development of the agricultural and human system in order to be self-sufficient.

She finally decided to set up in Calabria.

Her showpiece would be communications and relationships between different cultures and backgrounds, whilst she's is recognized for her mediation skills.



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## Our Projects

<u>EU PROGRAM</u>	<u>YEAR</u>	<u>PROJECT IDENTIFICATION NUMBER</u>	<u>TITLE</u>
Erasmus + KA1 Youth Exchange	2019	2019-2-IT03-KA105-016603	Echoes of Youth
Erasmus + KA2 Strategic Partnership	2020	2020-1-RO01-KA201-080331	Let's be innovative and social!
Erasmus + KA220-YOU	2021	2021-2-CY02-KA220-YOU- 000050637	Becoming Entrepreneur
Erasmus + KA2 Cooperation partnership in youth	2021	2021-1-ES02-KA220-YOU 000029140	e-VENTURE
KA210-YOU - Small-scale partnerships in youth	2022	KA210-YOU-5A453B0E	Gender equality in digital competences
Erasmus + KA1 Youth Exchange	2022	2022-1-TR01-KA152-YOU-000069700	Youth in Entrepreneurial Ecosystem
Erasmus + KA1 Youth Exchange	2022	2022-1-RO01-KA151-YO U000060103	Youth exchange "You vote – You count!"
Erasmus + KA1 Youth Exchange	2022		Inclusion methods for daily youth worker's job

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