



KARAMAN YOUTH CLUB ASSOCIATION
Since 2010



Note: This PIF created by Karaman Youth Club NGO for the projects about;

- Social / Business Entrepreneurship,
- Youth Unemployment,
- Future and Career Guidance,
- Entrepreneurial Learning / Education

Please contact us to ask PIF for your project in different fields. (karamanyouth@gmail.com)

Partner Organization Details / 2023

OID	E10083576
PIC	939353918
Full legal name (National Language)	Karaman Gençlik Kulübü Derneği
Full name in English	Karaman Youth Club Association
Acronym	Karaman Youth
Address (street and number)	Külhan Mh. 11. Sk. No:7/3
Country	Türkiye
Region	-
Post Code	70100
City	Karaman
Website / Instagram	www.karamanyouth.org / www.instagram.com/karamanyouth/
Email	karamanyouth@gmail.com
Telephone and Whatsapp	+90 507 733 27 77

Profile of the Organization

Type of organization	Non-governmental organization/association
Main Sector of Activity	Offering participation in youth-led events and youth participation activities
Accreditation (ESC-Sending)	2022-1-TR01-ESC50-QLA-000091857
Hosting Organization	Erasmus For Young Entrepreneurs

	Legal Representative	Contact Person
Title	Ms.	Mr.
Family Name	Süzer	Dinçer
First Name	Ayşe Yağmur	Abdurrahim
Position	President Project Coordinator	General Manager
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Address	Same with the organization	Same with the organization

Address:Külhan Mh. 2. İstasyon Cd. No:4/1 Merkez, 70100/KARAMAN

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Background and Experience

Please provide a short presentation of your organization (key activities, affiliations, size of the organization, etc.).

Karaman Youth Club Association, established on November 30, 2010, is an independent organization actively involved in volunteer-based initiatives that implement programs and projects in the field of personal, institutional and societal development. Our primary mission is to promote high-quality non-formal learning to enhance the capacities of young people and youth workers, thus contributing to personal, organizational and sustainable community development.

Currently, the organization is supported by a dedicated group of local volunteers, with ages ranging between 18 and 35, totaling approximately one hundred individuals and also a team of experts, youth workers, academicians, teachers, trainers, and coaches.

Our key activities are implements workshops, seminars, meetings, training sessions, conferences, events, educational programmes, international mobility by using non-formal education to support young people and youth workers on various topics such as entrepreneurship, social-entrepreneurship, volunteering, human rights and values, addressing sustainable development goals, climate change, promoting digitalization and e-learning implementation, organizing social, cultural activities and promote physical well-being through sport activities.

Our organization has various **departments** to ensure efficient and effective functioning.

1. **Projects, Programmes and Funding:** This department is responsible for the design and planning of projects to be carried out by the organization. It handles the creation of project ideas, budgeting for projects, and research on suitable funding sources, as well as the submission of applications etc.
2. **Academy-KaramanYouth:** This department is responsible for providing opportunities for young people, youth workers to enhance their personal development in the fields of education and career. It aims to increase the potential of young individuals by organizing training, seminars, workshops, career days, and mentorship programs etc. (Cooperation with Kızanlıklı Academy Company)
3. **Tech-KaramanYouth:** This department is responsible for providing innovative solutions. It is responsible for identifying and implementing cutting-edge technologies, digital innovations, and creative solutions that can enhance the organization's overall effectiveness. This involves developing or adopting new



software, applications, or tools to streamline operations, improve communication, and boost efficiency. The department plays a crucial role in harnessing the power of technology to drive progress, foster creativity, and ensure that the organization remains adaptable and relevant in an increasingly digital world. (Cooperation with Yobisi Agency)

4. **Sport:** This department is responsible for providing various activities with the aim of encouraging young people to be interested in sports, organizing sports events, increasing participation in sports activities, and promoting the benefits of sports to the community. (cooperation with Karaman Amateur Sports Club Federation)
5. **Event and Organization Department:** This department is responsible for the planning, coordination, and implementation of events to be organized within the organization. It is in charge of arranging various programs such as workshops, sports events, social projects, and cultural activities etc.
6. **Social Responsibility Department:** This department is responsible for carrying out projects and initiatives that encourage young people to become more active and compassionate individuals in society. It organizes and implements social responsibility projects such as human rights, environmental cleanups, assistance to disadvantaged groups, and volunteer activities to support regional and global sustainable development goals and regional gaps. (cooperation with the KMU Youth Club Student Community)
7. **Communication and Media Department:** This department is responsible for announcing the organization events and facilitates communication using communication tools such as social media accounts, website, newsletters, and press relations.

Corporate Partnerships

Yobisi Digital Agency

Tech-KaramanYouth team collaborates with Yobisi Digital Agency to support our organization for technological innovations. The team consists of skilled professionals, including software experts, digital marketing specialists, graphic artists, photographers, video creators, and social media experts. With their collective expertise, the team works on various areas, including gamification, mobile web development, mobile application development, hybrid mobile application development, e-commerce website creation, software development, graphic



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	<p>design, social media management, and digital marketing. (For more information, please visit www.yobisi.com)</p> <p>Kızanlıklı Academy</p> <p>Academy-KaramanYouth team collaborates with Kızanlıklı Academy to enhance our organization's capacity in providing high-quality educational sessions. With the support of Kızanlıklı Academy, we make an effort to provide enriching and valuable learning experiences for our young people and youth workers. The team consists of skilled professionals, experts, academicians, teachers, coaches, trainers and facilitators. (For more information, please visit https://serkutkanlikli.net/)</p> <p>Karamanoğlu Mehmetbey University: Our organization cooperates with local university (Karamanoğlu Mehmetbey University) to implement, disseminate our activities, projects, programmes. There are more than 18.000 students educating in different faculties at the university.</p> <p>KMU Youth Club Student Community: The student community, created by volunteers from our organization who are currently studying at the local university KMU, works with the guidance of our organization. The student community is the university's point to implement, disseminate, and promote our youth activities, projects, programmes. There are up to four hundred student members between the ages of 18-35.</p> <p>Karaman Amateur Sports Club Federation: Karaman Amateur Sports Club Federation: Our organization is a member and delegate of the Karaman Amateur Sports Club Federation, where we actively coordinate sports projects and activities under various programs. The Federation was established as the umbrella organization of sports and youth clubs in our region, supporting the Youth and Sports clubs operating in our city. Its primary goal is to strengthen these clubs while promoting the development and growth of amateur sports and young athletes. It engages in national and international activities by ensuring the integration of amateur sports and athlete youth. There are 22 youth and sports clubs targeted between ages 7-30 years old children and young people working together with the federation.</p>
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What are the activities and experience of the organization in the	<p>Our club coordinates, implements and participates in youth projects and activities in the field of Social and Business Entrepreneurship, Unemployment, Future Guidance, labor market etc.</p> <p><u><i>We celebrated our 10th year in November of 2020 !!!</i></u></p> <p>* We implemented more than 250 social, cultural, sports, social awareness activities,</p>
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areas relevant for this application?	<p>language courses, seminars, workshops, training with local and european volunteers in our local area.</p> <ul style="list-style-type: none">* We sent more than 300 young people abroad (European countries) with Erasmus projects.* We hosted in Karaman more than 300 young people from Europe with Erasmus projects. <p>Thanks to our local and European volunteers. Thanks to our team members, leaders, teachers and partners.</p> <p>Please see below our international projects and programmes in the field of Social and Business Entrepreneurship, Unemployment, Future Guidance, labor market etc.</p> <p>The "Be Rural Entrepreneurs" project aimed to know how young people can turn an idea into a business, to identify the tracking elements of the business (management elements), acquire the skills needed to manage the business, to discover micro-entrepreneurship in rural areas. There were 8 partner organizations and 48 young people with leaders participated in the Project.</p> <p>The "Start-Up Factory" project organized online it's aimed to increase the quality of youth work services for young people with fewer opportunities by equipping youth workers with competencies necessary for development of eco-social entrepreneurship, start up ideas and projects. The objective of the project was to tackle youth unemployment in respect of young people with fewer opportunities, across the EU through innovative solutions including social entrepreneurship. This project also aimed to ensure equal access to employment across the society, particularly among young people with fewer opportunities through equipping them with relevant skills.</p> <p>The project "Your Future is in Your Hand" was a local project coordinated by Karaman Youth Club NGO, was focused on the idea that young people living in rural areas had difficulty accessing opportunities that support their personal development. They faced problems such as lack of self-confidence and lack of qualifications while starting business life, especially due to their social, cultural and economic disadvantages. The project focused on career guides, developing young people in the field of social and business entrepreneurship skills.</p> <p>The project "Uncover Your Potential" was a volunteering project, goal was to teach young people specific attitudes, skills and values, necessary for building cohesion in the society, and specific tools of active life position. Also, the main goal of the project was to develop young people in the field of 21. century competence including social entrepreneurship, digital competence. Moreover, young people growing up were able to pass</p>
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positive values to successive generations, educate them in a spirit of respect for the dignity of other people, give an example of the importance of social activity, or finally encourage them to engage in activities for the benefit of others.

The “[Volunteering For Eco-Employment](#)” project main objectives were: To train 26 youth workers to develop and implement eco and sustainable tourism based volunteering programmes that would lead to enhancement of young people’s employability, To gain understanding of volunteering programmes as a powerful tool for inclusion, empowerment and personal development of young people, To develop understanding and ability to match needs of young people on one side and job markets on the other, To share experience, knowledge and skills on trends in employment paths and in supporting youth to proactively take their future and carrier in their own hands.

The “[Inclusion by Entrepreneurship](#)” project aimed to increase employment and self-employment opportunities for young men and women. It also aimed to increase the participation of young leaders in the economy, and to promote the improvement of the situation of young people. This project had two main components: a better understanding by the youth workers of the entrepreneurship concept to sensibilise the youngsters on it and to accompany them in the process. Furthermore, it gave tools to youth workers to develop among youngsters entrepreneurship abilities useful for a better social and professional inclusion. The overall goal was to help create a youth business culture by fostering certain qualities such as initiative and creativity.

The “[Brand Yourself](#)” project aimed to enhance entrepreneurial mindsets and skills of young people via formal education, non formal and informal learning, Promote the acquisition, by all young people, of digital skills to enable young people to fully exploit the potential of the digital World, Promote cultural awareness among young people. Facilitate youth exchanges were enhancing entrepreneurial attitudes and skills (e.g. engaging young people in direct entrepreneurial experiences). Promote the development of digital tools to allow young people to assess and present their entrepreneurial skills and competencies.

The “[Step Outside Your Comfort Zone](#)” was a volunteering project, goal was to teach young people specific attitudes, skills and values, necessary for building cohesion in the society, and specific tools of active life position. Also, the main goal of the project was to develop young people in the field of 21. century competence including social entrepreneurship. Moreover, young people growing up were able to pass positive values to successive generations, educate them in a spirit of respect for the dignity of other people,

give an example of the importance of social activity, or finally encourage them to engage in activities for the benefit of others.

The project “[Tomorrow's leaders are forming today](#)” goals increased the level of leadership knowledge of young people, improve digital skills to create video and paper animation, the key competencies related to communication in a foreign language - English is the language of the project, the skills related to non-formal working methods these young people and the self-esteem and personal development for these young people. Also, the full project was focused on solving the issues of low level of leadership knowledge, listening to young people's involvement in all areas of their lives and boosting the trust in their own forces.

The “[Be On Your Way-2](#)” Project objectives were Raising awareness about vocational guidance according to the competences for 48 young people, raising the knowledge about the way in which the youth is identifying ways to develop the career, raising knowledge related to the non-formal working methods used in activities, making a video guide related to the vocational guidance and 8 movies accomplished/executed through the Paper Motion Animation method. Activities during working methods should be used informal and non-formal, such as presentation, digital tools, game knowledge, debate, role-playing, simulation, teamwork, workshops, public café, living library, etc.

The project “[Art and Entrepreneurship](#)” main idea was to develop a social business idea. The idea they developed was to create a virtual store with hand-made items. Also they created different objects to use in our activities-plaster molds and drawings to paint with small ones, supports for different objects, frames, etc. Moreover, the main ideas were developing entrepreneurial skills based on the knowledge and optimal management of available resources and increasing the level of knowledge related to obtaining and managing financial resources. As well, the project focused in two parts, one was an advance planning visit and other was a youth exchange.

The project “[Leadership through Exploration, Action and Development](#)” was a volunteering project coordinated by Karaman Youth Club NGO, The project aimed at increasing the level of social participation among young people in Belarus and Türkiye, Portugal and Türkiye providing ideas and practical tools for implementation of youth initiatives, increasing knowledge and skills for intercultural dialogue.

The project “[Be on Your Way](#)” was focused to develop new skills related to career counseling using informal methods and non- formal. Also, this project objectives increase knowledge related to career counseling for employment consistent with their skills for 56



young people by participating in activities project during the project; increase in the level of involvement in economic activities or volunteering among young people monitored over a period of 1 year, after completion of the project by increasing the skills associated with identifying; and applying for a job and raising self-esteem among youth and decrease by 3% the followed year from the project, dropout or a first job for young communities they belong to.

The “[Ready for Social Entrepreneurship](#)” project aimed to ensure an entrepreneurial approach to solving social problems and environmental problems in countries part of the project and encourage and support the development of a new generation of social entrepreneurs. At the end, this project obtained concrete ideas about social affairs, could seek opportunities and funded sources for projects of social entrepreneurship in the countries in which they belong and to continue transnational cooperation through networking between participants. Also, this project developed ideas and young people directly step by step development of social business if they want to start one.

The “[Youth Opportunities Upgrade](#)” volunteering project aimed to respond to the need of diversifying the range of opportunities for personal and professional development addressed to youth using a Positive Youth Development methodology. The project is set to be implemented in 5 high schools in Craiova implementing 5 youth development programmes for 150 youngsters (aged between 14 and 18 years) with the help of 5 volunteers split resulting in increased knowledge, skills and competences for the target group and volunteers. Also, the general Objective was to provide opportunities for the personal and professional development of volunteers and target groups using volunteering and non-formal education by implementing activities that integrate positive youth development principles into the formal education system and to promote an increased volunteering awareness.

The “[Training Opportunity Perspectives](#)” volunteering project approach was consistently upheld by the design of the Youth Leadership Development Programme, structured in three modules of training: Think, Speak and Act, with specific workshops which focused on identifying skills and the appropriate practice in order to support teenagers in their reflection and orientation from self to community. The workshops were accompanied by promotional campaigns, community events such as the Festivals of Volunteering, ESC Film Festival and the Summer Camp, all of which made it possible for TOP to gain extra outreach and impact, by bringing together different groups and profiles of teenagers into a learning experience, transfer and exchange of practices, peer induction and coaching as well as initiation of local volunteering.

The “[Young and his project between intercultural learning and leadership](#)” project was focused on organizing this training module for young leaders and youth workers to try to reduce the young unemployment and enable them to develop skills for autonomy. Also, the project wanted to work on youth leadership with open and responsive intercultural approaches.

The “[À la longue](#)” project aimed at providing an opportunity to organizations active in youth work to foster future cooperation and joint projects, with a focus on strategic planning, boosting impact and visibility. The trainers took care of creating a supportive and safe learning environment, where participants were encouraged and coached while mastering challenges that contributed to their personal, professional and organizational development. In the big picture, the project wanted to contribute to the quality and impact of youth work and youth projects at all levels (local, regional, national and European/international), by putting emphasis on strategic planning and impact measurement.

The “[Business Young Entrepreneur](#)” project was focused on the learning mobility of people, students and staff mobility action type - Youth mobility, Erasmus Plus. Moreover, young people interacted and worked in teams to learn and/or develop skills that enabled them to fill a job and/or open a business with social impact. Through active participation in the learning process, participants learnt how to create a European CV - Europass and a letter of intent, which are steps that can open their own business with social impact and let know how the participants can manage the business in terms of financial and human resources.

The “[Green Light on Green Entrepreneurship](#)” was aimed to increase the entrepreneurial spirit of the young people and their sensitivity with the environment. Also, a number of Company visits were made and one of the main ideas related to environmental entrepreneurship was organized. Moreover, international cultural promotions and exhibitions were established.

The project “[The Key To Success](#)” consisted of entrepreneurship training on youth unemployment and how to eliminate it. The DMHI factory, one of the largest ship factories in the world, was visited and a private meeting was held with the CEO of the relevant factory. Also the project was focused on how young people can cope with unemployment and the tricks in job interviews were mentioned. Moreover, cultural trips, events and promotions were made and a short film was shot at the end of the project. However, a Preliminary Preparation Visit was organized before the project.



What are the skills and experience of key staff/persons involved in this application?

Our organization has been actively working for more than 10 years with young people. The team are experienced and skilled in organizing activities, educational programmes, seminars, workshops, training, non-formal education, coaching, conferences and whole steps of professional Project Cycle Management.

Ayşe Yağmur SÜZER is a youth worker, one of the co-founders and currently holds the position of "President" in the organization. Having completed her Master's degree in Economics, with a thesis focused on regional development, she is currently studying Ph.D. in Economics and focusing her thesis. She has been actively writing and coordinating projects and programmes in the organization since its establishment (2010). She is eager to share her skills, experience, knowledge including academic background not only during the conception of the project but also throughout its implementation and even after its completion.

A. Rahim DİNÇER is an expert on national legislation and accountancy, one of the co-founders and has been working as the "General Manager" in the organization since 2010. Prior to this role, he held a managerial position for 8 years at the Youth Center under the Youth and Sports Provincial Office. During his tenure, he successfully coordinated numerous local and national youth-led activities. Since 2008, he has actively been in local youth organizations, providing assistance and support for their youth-related initiatives and official procedures. Additionally, Abdurrahim is a professional climber, contributing to search and rescue missions as a volunteer, and works as a sports trainer and coach. He also acts as the contact person for Karaman Amateur Sports Club Federation.

Hidayet Aktoraman is a youth worker, Supervisor of "Communication and Media Department" for each of our projects and programmes. In the team there are young club members who are working on video-camera, taking photos, editing videos, editing posters, managing social media accounts, contacting local organizations, writers etc. They are also responsible for promoting, disseminating our activities.

Murat Çeşme is a ICT expert, Supervisor of "Tech-KaramanYouth" department in the organization and CEO of YOBİSİ Digital Advertising Agency. He graduated Radio, Cinema and Television from Selçuk University and he is currently a student of Management Information Systems at Anadolu University. He is an ICT expert and works professionally in Software and Design. He is working with his own professional team which include software experts, digital



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marketing experts, graphic artists, article writers, photographers, video makers and social media experts. The team is able to work on gamification, mobile web development, mobile application, hybrid mobile application, e-commercial website, software, graphic design, management of social media, digital marketing.

M. Serkut Kızanıklı is a professional coach and trainer, Supervisor of "Academy-KaramanYouth" department in the organization and CEO of Kızanıklı Academy Company. He completed his master's degree in Adult Education at Ankara University Institute of Education. With experience in various NGOs and social platforms, as well as working in different departments within governmental institutions, including holding the position of Expert at the Turkish National Agency, he is currently managing his own academy company. He is working with his own professional team which include professionals, experts, academicians, teachers, coaches, trainers and facilitators.

Hanife Aydın is a youth worker and the Supervisor of the "Event and Organization Department" department at the organization. She is currently studying a master's degree in Food Engineering at the university and has actively participated in several Erasmus projects. In her role, Hanife is responsible for planning, organizing and implementing various youth activities in Karaman City. Additionally, she is a mentor for the "KMU Youth Club Student Community," an official student community at the university. Her dedication and expertise greatly contribute to the success and growth of our organization's initiatives.

Sibel Çamdelen is youth worker, Supervisor of "KMU Youth Club Student Community" which is a student community at the university and created by our member students to reach out to more university students as much as she can. She is currently studying Educational Science. In her role, she is responsible for planning, organizing and implementing activities and promoting & disseminating our activities at Karamanoğlu Mehmetbey University with the students, and She also acts as the contact person for the local university.

Did you participate in a European Union granted project in the 2 years preceding this application?
Please mention:

- EU Program
- Year
- Project Identification or Contract Number
- Applicant/Beneficiary Name

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EU Program	Year	Project Identification or Contract Number	Applicant/Beneficiary Name	Name of the project
Erasmus KA210	2023	2023-1-LT02-KA210-YOU-0001652 46	Labdaros ir paramos fondas "G vaiku pasaulis"	Power of Volunteering
Erasmus KA220	2023	2023-1-FR02-KA220-YOU-000162 042	AMSED	ESC2LEARN Plus
Erasmus KA2 CBY	2020- 2023	618473-EPP-1-2020-1-TN-EPPKA2 -CBY-SMED	organization DE VOLONTARIAT ET ECHANGE CULTUREL ET ACTION DES JEUNES	Learn2Volunteer
Erasmus+ YE	2023	2023-1-MT01-KA152-YOU-000148 296	Proutist Universal Malta	New Entrepreneurs in Entrepreneurship Ecosystem Through Empowerment of Young People (N.E.E.T)
Erasmus TC	2023	2022-1-EL02-KA151-YOU-000067 481	Solidarity Tracks	For Better evaluation in non formal education
Erasmus Seminar	2023	NA	Youth Centre Piispala	Youth, Society and Participation
Erasmu+ YE	2023	2022-1-PL01-KA152-YOU-000067 465	Fundacja "Miedzy Nami"	Stress-Free
Erasmus+ YE	2023	2022-3-CZ01-KA152-YOU-000099 131	Cesta rozvoje, z.s.	EduRight!
Erasmus+ YE	2023	2022-3-BG01-KA152-YOU-000093 701	Association Here and Now Bulgaria	Money and Me
Erasmus+ YE	2023	2022-3-BG01-KA152-YOU-000098 556	Beyond Experience	Active Sport Community
Erasmus+ YE	2023	2021-1-SE02-KA152-YOU-000021 021	Goodness of People	BEE Creative, BEE Community

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Erasmus+ TC	2023	2022-1-HR01-KA153-YOU-000068 960	DrONE udruga za društveni razvoj i neformalno obrazovanje	LEaF - Liberte Egalite (and) Fraternite
Erasmus+ TC	2023	2022-3-ES02-KA153-YOU-000097 290	Associació PROSEC (Promotora Social)	Red de Crecimiento en acceso inclusivo
Erasmus Seminar	2022	2022-2-FI01-KA153-YOU-0000909 43	Nuoriso- ja vapaa-ajankeskus Pikku-Syöte Oy	Arctic Link - Building bridges through European cooperation
Council of Europe	2022	NA	Council of Europe	Enter ! LTTC Access the Social Rights in Disadvantaged Neighborhood
Erasmus+ YE	2022	2022-1-RO01-KA152-YOU-000058 844	Asociatia Avangarde	Act Pursuit
Erasmus+ TC	2022	2021-1-DE04-KA153-YOU-000021 175	Internationaler Kulturelle Jugend Austausch e.V,	Game on, radicalization off!
Salto Training	2022	NA	German National Agency	Salto-Step into Cooperation Partnership
Erasmus+ YE	2022	2021-1-EL02-KA151-YOU-000007 069	Solidarity Tracks	Eco Art
Erasmus+ ESC	2022	2021-1-EL02-KA151-YOU-000007 069	Solidarity Tracks	Clean Create Educate
Erasmus+ TC	2022	2021-1-EL02-KA151-YOU-000007 069	Solidarity Tracks	Meet the Youth
Erasmus + YE	2022	2020-1-RO01-KA105-078300	Asociatia Generatia Schimbarii - AGES	Be Rural Entrepreneurs
Council of Europe	2021	NA	Karaman Youth Club NGO	Your Future is in Your Hand

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Erasmus YE	2021	2020-3-UK01-KA105-094249	KUD "Goce Delchev"	Dance The World Awake!
Erasmus TC	2021	2019-3-DE04-KA105-018964	THINKCAMP GEM EG	Start-Up Factory
Erasmus TC	2020	2020-2-FR02-KA105-017816	Médiation Nord-Sud	Youth Work and Nonviolent Communication in our activities
Erasmus YE	2020	2020-1-RO01-KA105-079442	Asociatia CTRL&ALT&DEL Bacau	Youth Rights
Erasmus ESC	2020	2020-1-TR01-ESC11-088675	Karaman Youth Club NGO	Be Volunteer For Youth in Europe-2

P.S : Thank you so much for adding us to your Project as a partner. Turkish people need a visa to enter European countries. Please consider the cost of visa more or less 150 Euro (visa, insurance, travel to consult for giving original documents in Ankara, İzmir, İstanbul) per participant. If it is not possible, we still have young people interested in participating in the Project to cover their visa cost or participants who have green passports who do not need a visa to enter European countries. Thanks.