



Partner Organisation	
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ORGANIZATION ID (OID)	E10062355
Is your organisation a non-profit?	YES
Accreditation Type	SE-HO-CO
EVS Accreditation number Reference	2016-1-ES02-KA110-007395 (valid until 2020)
Legal status	Association / Non profit organisation

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### Background and Experience

**Please briefly present your organisation (MAX 5000 CHARACTERS)**

Ing Galicia was founded in 2007 to promote a spirit and community integration and to foster European culture awareness among the youth. Ing Galicia is presented at local level as a tool to assist and support the implementation of non-formal education courses and improving knowledge of European labour system practices. We organise courses, visits and meetings, European events for public agencies on policies concerning youth, mobility, sports, local economic development, culture and cooperation with developing countries. We believe that transnational experience could offer young people the opportunity to grow within a European dimension through their personal and professional skills, so that they could become main actors of the European future.

Since its foundation, the association has participated in various advocacy and promotion of European mobility and its members have large mobility experience as trainers. Ing Galicia has been actively involved in local and international formal and non-formal projects since the very start of its existence. Up until now, the organization has successfully implemented as coordinators **more than 100 separate project** actions on its own (and several times that as a partner), especially KA1 and KA2 actions.

Our aims are:

- To build bridges and promote the social construction of Europe
- To build bridges and promote intercultural dialogue and favour understanding of foreign cultures.
- Plan bridges using European projects to promote participation.
- Step on bridges to support any cultural, educative and/or artistic expression based on the previous values.

### TARGET GROUP

We work with organisations in the fields of employment, youth information, culture, education and youth, so we have an ample target group. In general, we focus on anyone interested in education issues, specially those looking for an experience abroad and in need of a grant or funding.



This group involves people of all ages and backgrounds but we are more specialised in youth: most of our users are long term unemployed people, with very few opportunities to get funding for developing studying and working activities in Spain or abroad.

## ACTIVITIES

All our activities pursue our aim: provide information and counselling to young people according to the following principles:

- Promote intercultural dialogue and favour understanding of foreign cultures.
- Educate young people towards an active European citizenship.
- Support any cultural, educative and/or artistic expression based on the previous values.
- Promote the social construction of Europe

## What are the activities and experience of your organisation in the areas relevant for this application? (MAX 5000 CHARACTERS)

Our organisation gather professionals and volunteers with different backgrounds and experience. A managing team is in charge of the management, monitoring and implementation of the EU projects, specially KA1 and KA2 projects under Erasmus+. Our team is integrated by staff who gained Leonardo, Erasmus, EVS and European Social Fund grants. We also have experienced staff in Eurodesk network as National Coordinator and Team Europe network.

We have an EVS-ESC accreditation since 2007 and we made some projects in the last year, sending volunteers to all over Europe and hosting EVS to La Coruña. We send over 50 EVS and host 5 of them every year. We are active in **European Solidarity Corps** nowadays

Within our association there are European projects managers and we belong to European and International networks: CCIVS, Anna Lindh Foundation, CIVIS, EYCA and Team Europe, network supported by the European Commission in Spain and some others has wide experience in Eurodesk as national co-ordinators and qualified multipliers. Our members have had the pleasure of meeting other local members of Eurodesk and we have shared experiences and plan new initiatives to improve the youth information network at national and international level.

We also participate actively in other KA1 and lead KA2 actions, specially youth exchanges, seminars, study visits and youth workers mobility, sending over 50 people every year. Ingalia also leads 5 projects involving Adult Education and Higher Education target groups together with public and private universities.

We have been awarded in several Erasmus+ projects for EVS hosting in A Coruña and the organisation of international seminars that were hold in A Coruña in October 2014, 2016, 2018 and 2019. We created an informal network of partners from several countries thanks to this seminar.



## **What are the skills and expertise of key staff/persons involved in this application? (MAX 5000 CHARACTERS)**

**Sonia Corral Seoane**, is a youth worker, active as Trainer and ESC/EVS mentor for sending and hosting volunteers, devoted to the management of European projects and programs for young people. She is also involved in KA2 project in which Ingalicia act as Lead and Partner. She cooperates in local projects such as training activities to promote social entrepreneurship and microblogging for young people of rural areas.

**Antonino Versace**, Bachelor of Political Science and President of Ingalicia Association. Specialist consultant in Erasmus + Program with more than 15 years of experience in the sector. He coordinated more than 30 approved European projects.

**Jose Imbert**, Marketing Content Manager of Ingalicia. Formerly he developed his job in Red Cross Geneva as Consultant for content generation, audiovisual and written, focal point management and community management for the Healthy Lifestyle Community.

Our members have lived different experiences. Some of them live in other cities and countries. One of the members of our association was one of the first EVS Tutors in Spain since the creation of EVS as a mobility action. This is the reason why our members are willing to practise his knowledge with the volunteers going to Europe or coming.

Moreover, a managing team is in charge of the management, monitoring and implementation of the EU projects (KA1 and KA2 actions), as well as of mentorship. We also receive support from private entities we work with, counting with their experience, resources and commitment. Our team is integrated by staff who gained Leonardo, Erasmus, EVS, ESC and European Social Fund grants. We also have experienced staff in Eurodesk network as National Coordinator for more than 8 years and Team Europe network.

Our association also has European projects managers and European networks with different members of Team Europe, a network supported by the European Commission in Spain and also as national coordinator of Eurodesk Network through the National Youth Institute (Erasmus+ NA in Spain).

Our members have had the pleasure of meeting other local members of Eurodesk and we have shared experiences and plan new initiatives to improve the youth information network at national and international level.

Our association develops cultural and educational projects in Galicia Region, together with other public bodies like A Coruña City Council, A Coruña Province and some other city councils of Valencia and Andalusia. We also organise cultural events together with these institutions like workshops, exhibitions, education activities and so on.

**Please describe why your organization is interested in becoming a partner of the project, what are your expectations and what can be your contribution to its implementation**



Our main aim is to provide more opportunities for unemployed young people willing to improve their soft skills and non formal education abilities in order to boost their employability. We work both with young people with fewer opportunities/low income/long unemployment situation.

We are managing the portal Ingalicia ([www.ingalicia.org](http://www.ingalicia.org)) and [evereurope.org](http://evereurope.org) with over 45.000 users providing opportunities about jobs, grants, prizes, funding and so on. Our members are very motivated to take part in exchanges and seminars, specially related with non formal education, culture, art and social affairs.

We address to those from 18-30 years old. We would like to ensure more opportunities for our users in order to promote mobility programmes for young people, especially those from disadvantaged backgrounds and long term unemployed candidates.

**Please describe the profile of your participants (age, sex, education level, social-economical background...) and how are you going to involve them in the EVS/Youth Exchange/TC ...**

Thanks to our wide network of contacts and social media, we receive many applications from Spanish candidates who are attracted first by a promotion in social media. We also count from a list of young people involved in Youth Centres belonging to the A Coruña City Council but we are open to any other participants from other parts of Spain. This group involves people of all ages and backgrounds but we are more specialised in youth: most of our users are long term unemployed people, with very few opportunities to get funding for developing studying and working activities in Spain or abroad.

Furthermore, we also include on our target group youth workers from youth organisations all over Spain. We are experienced in sending youth workers abroad for developing their skills in non-formal education training courses. We combine different methodologies in our informative talks on EU opportunities but we need more opportunities to be trained professionally in order to improve our range of resources and strategies.

On the other hand, we work specially with young people with long term unemployed situations and economic problems. It is up to the organisation to decide which backgrounds they prefer: age, sex, education level.... This should be communicated to us as soon as possible in order to prioritize concrete profiles. Most of our users are studying in universities or recent graduates, long term unemployed (over 6 months) with no much experience in their areas. Depending on the offer, we require some other issues. Moreover, we always require non formal skills and open mind people ready for changes. Standard operating procedures that you usually adopt in recruitment and selection process:



- Hire the right people. Conduct a wide and extensive selection of the potential position candidates. We receive many candidatures but not all are valid.
- Hire individuals by using a model that focuses on non formal learning and education of the whole person.
- Place participants in positions with responsibilities that will enhance their personal development. We can decide to send one leader, we have some leaders that took part in several exchanges in the past.

We prepare them with a brochure and infokit provided prior departure. This infokit contains practical indications or on-site course if needed. This courses are conducted by our mentors. In the welcome email we provide all details of getting ready for ESC. After extensive e-mail communication through which we have learned about volunteer needs and did our best to cater for them, sent them information about ESC, the rights and obligations of the volunteer within ESC, information about the Project, contact information of the person who has been an ESC volunteer in a similar project before, and so on.

We organise the sending pre departure training with the following contents:

- Erasmus+ programme opportunities (not only ESC)
- the Program Erasmus+ and European Solidarity Corps
- The ESC, the life of the project and the learning process
- Welcome to ESC: definition of ESC
- Roles and responsibilities of the involved parts (sending, hosting, coordinating, mentor)
- explaining the activity agreement
- accommodation, maintenance and living conditions
- budget, travel arrangements, insurance, pocket and food money
- CIGNA insurance and European Health card
- difficulties, problems and health&safety measures when you are abroad
- fear, motivation and expectations + good communication
- specific activities to implement and personal project
- intercultural shock
- OLS
- active participation in the project and community and how to disseminate their initiatives
- the importance of YouthPass as a tool to reach their learning objectives

Additionally, we provide counseling about CV design, writing motivation letters, job interviews, social branding and so on.

In fact, we received a very positive feedback from the evaluation of the same volunteers that attended our pre departure meetings as you can see on our video and website with screenshots of the evaluation they did: <https://www.yeseuropa.org/formacion-salida-servicio-voluntario-europeo/#prettyPhoto> .

Follow up is done by asking them after the activity for a short report of their experience, working issues, tasks, expectations and learned outcomes. We publish the best experiences in our website. We also conduct some ESC video interviews in order to show other candidates how great is ESC programme. Last, but not least, we offer to ex-volunteers to enroll in other EU opportunities or



advice in getting a job in Spain, re-design their CV using ICT tools, strategies and marketing in job search and so on.

### **1. What impact will your organization and community expect with this project?**

The participation of our candidates will mean to have more impact on our association as we have one more potential ambassador of EU mobility. As we publish their experiences periodically in our website and social media, it boots more enthusiasm on the idea of going abroad. We have partnerships with local governments in A Coruña and its regional area and we make regular meetings with policy decision makers and youth workers. Promoting results of this project will reach this target group as they can also boost this ESC opportunities in their cities.

On the other hand, we also organise monthly information talks in education centres youth centres and universities, and we always present ESC experiences and results. It will have a positive impact on the perception of how, who, when and why EU funding is affecting their lives and bring a change in young people lives.

We can promote your project in our portals and help you to disseminate results at national level though bulletin, mailing list (over 40.000 contacts), social media (over 20.000 friends) and mail contacts to stakeholders.

### **How are you going to use the learning outcomes in your work after the implementation of this project?**

Our association develops cultural&educational projects in A Coruña, together with other public bodies like A Coruña City Council and A Coruña Province (Europe Direct centre) and some other city councils of Valencia and Andalusia. We also organise cultural events together with this institutions like workshops, exhibitions, education activities and so on. So we can use this results in our courses, informative sessions and seminars and promote results at national level.

We can promote the learning outcomes by publishing materials in our website (bulletin can be sent to over 40.000 subscribers), social media (over 50.000 friends / followers in Twitter, Facebook, YouTube and LinkedIn) and be part of our informative talks in youth centres and high schools in Galicia Region.



We are also in contact with other EU networks as TeamEuropa, Europe Direct, Europe Documentation Centres, Eurodesk and Eures. We also meet twice a year a network of youth workers in A Coruña so we can present results of EU projects.

## Have you applied for/received a grant from any European Union programme in the 12 months preceding this application?

YES

(PLEASE SPECIFY PROJECTS WHERE YOU WERE APPLICANT (COORDINATOR) AND PROJECTS WHERE YOU WERE SENDING/HOSTING PROMOTER)

### COORDINATOR

EU Programme	Year	Project Identification or Contract Number	Applicant/Beneficiary Name	Project name
ESC	2019	2019-2-ES02-ESC11-013406	INGALICIA	GAIN – GALICIA INCLUSIVE DISTRICT
Erasmus+	2018	2014-1-AT02-KA110-001107	AKZENTE AUSTRIA	YOUTH FOR YOU
Erasmus+	2019	2019-1-DE04-ESC11-017768	BNW	Volunteering Team: Team up & spread the word!
Erasmus +	2018	2018-2-IT03-KA125-014159	PORTA NUOVA	SURF THE EUROPE
Erasmus+	2018	2017-2-ES02-KA105-009938	INGALICIA	DIGO EU