

Proposed to:  
Our Danube neighbours

Presented on:  
September, 2019

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# PARTNERSHIP PROPOSAL

AS PROPOSED BY:  
INSTITUTE PERSPECTIVES  
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For the purpose of;  
Establishing cooperation links and possible long term partnerships to  
increase Youth empowerment across the Danube region.

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# AN ORGANIZATION FOR YOUTH DEVELOPMENT

## WHO WE ARE

Institute Perspectives is an official partner of several Bulgarian municipalities, universities and professional high schools. In 2017, we developed the first educational program in Bulgaria for the development of key competences through non-formal learning techniques, which is officially part of the 2018-2021 curriculum at Dimitar Hadjivasilev State High School of Economics in Svishtov, Bulgaria. The same year, we also developed a methodology within the Erasmus + program, as part of the “Youth” section called “Against Youth Unemployment toward Social Entrepreneurship”, which received an award from the representative body of the Erasmus + program in Bulgaria in December 2017 . In July 2018, we created the “First Steps towards EU Values” methodology, which was awarded a Gold Certificate of Quality. With its help, we created youth clubs in 5 small towns in Bulgaria.

In the process of developing and adapting these three programs and methodologies, we have created many good relationships with people, local businesses and public authorities in several Bulgarian cities. This further motivates us to take more serious action in regards to the development of disadvantaged areas along the Danube River. Our methodologies are created within programs funded by the EU and the Bulgarian government. We currently have the resources and manpower to pursue our new goal of forming partnerships with organizations from the upper Danube, in cooperation with whom we can work on and apply the educational and tourism products already created by our organization. In the following file we provide you with a brief description of our ideas and products. We are flexible and open to transforming them in tune with your own ideas and interests.

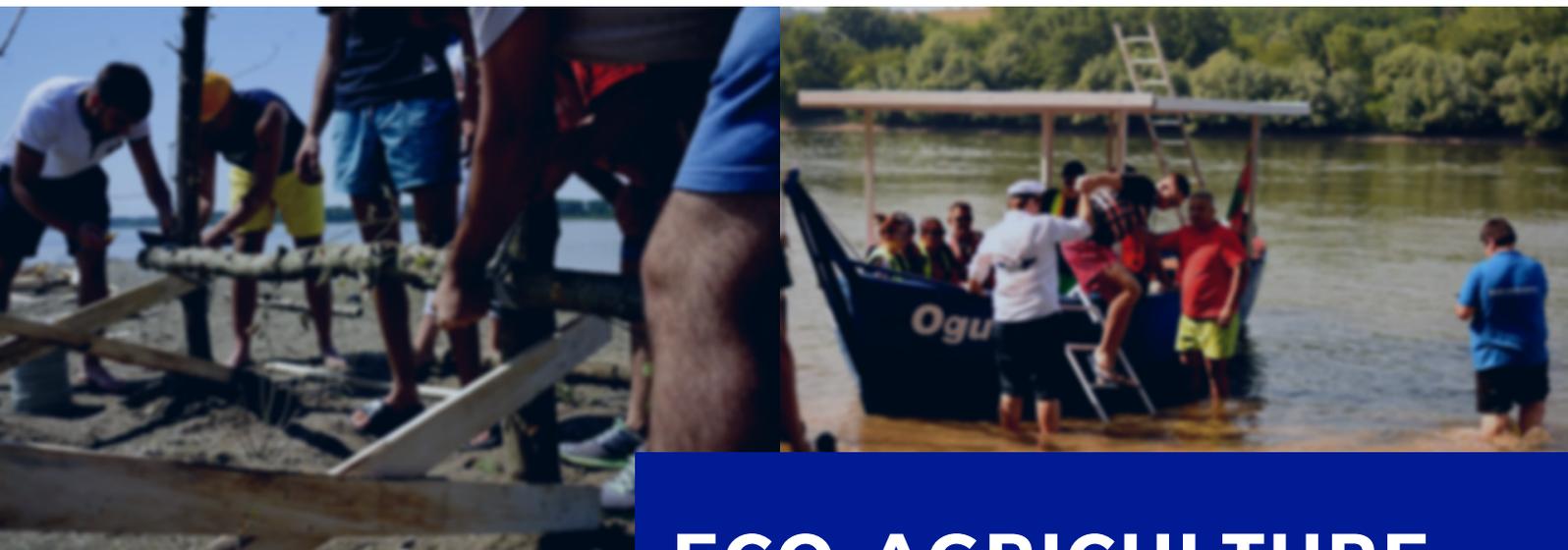
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# DANUBE SURVIVOR

Starting in 2017 up until today, we have developed an educational approach for learning in nature, whereby we create the conditions for young people to develop an entrepreneurial spirit and vision that is in line with the principles of a shared economy and European values. The results of the approach aim to be eco-friendly and sustainable. The training courses are conducted amidst nature, on an island near Svishtov, Bulgaria. Here you can see videos from previous editions of the “Danube Survivor”:

[https://www.youtube.com/watch?v=dYZI3zerU\\_0&t=10s](https://www.youtube.com/watch?v=dYZI3zerU_0&t=10s)

<https://www.youtube.com/watch?v=YngC58F20Zc&t=3s>



## ECO-AGRICULTURE

To create small eco-farms as a joint project between Bulgarians who have land that is not used and Europeans living in bigger cities. The forms of cooperation can be varied. At this stage, our intention is the following: People from other countries, members of the EU, will visit Bulgaria in the spring and participate in the planting process of fruits and vegetables. During their stay (7 to 14 days) the locals will organize a cultural program for them, combined with visits to historical sites. After the visit, the local population will take care of the planted products and will periodically update the people who planted them. In the fall, the people who planted the fruits and vegetables in the spring, will visit Bulgaria again and pick the finished products, with the possibility of also creating jars which they will take home to their respective countries for winter consumption.

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# POSSIBLE WAYS OF COOPERATION

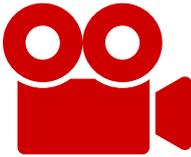
There are two options for realizing our ideas: either by establishing a direct business connection, or through EU funded programs and projects. We are ready for both options, depending on your own preference and ways of operating. Through the instruments of the EU, we can work within programs such as Erasmus +, the European Solidarity Corps and Interreg Danube Transnational Programme.



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