



## **CALL FOR PARTNERS**

The type of project: Training Course, Action 3.1

Title of project
"ToT CEFE (Creating Enterprises trough Forming Entrepreneurs), MEDA Version"
Practical Knowledge on Boosting Entrepreneurship

From 15-25 May 2014, Thessaloniki, Greece

The project is about providing trainers with relevant practical experience in using CEFE. Participants will increase their knowledge about the wide range of CEFE utilization and they will gain the competence to design own tailor-made and new exercises. They will be trained on how to create training programs for youth aiming to provide youth with entrepreneurial skills and to raise the employment level among the youth population in Europe and Mediterranean Partner Countries.

<u>Who we are:</u> United Societies of Balkans is a local non-profit organization which was founded in Thessaloniki in 2008 by a group of active young people experienced in voluntarily programs, socially sensitive and with a vision to mobilize the youth and make them active in voluntarism, sensitize them around social and environmental concerns and give them access to knowledge. Main objectives of the organization are:

- to break the stereotypes and prejudices between Balkan countries,
- to find and multiply our cultural elements,
- to build bridges among Balkan and East Europe countries and Europe,
- to work with minorities and immigrants,
- to promote human rights, solidarity and the idea of respect the different, and finally
- to support values of non formal education, voluntarism, active citizenship and democracy in order to build a better future European generation.

## Trainers:

Highly experienced master trainers. A team of one certified senior and chief international CEFE advisor (Mr. ZoranVitanov), plus one excellent national trainer as co-facilitator (Mr. Jovan Stalevski). The third trainer will be selected from SALTO Youth trainer's database or through the pool of trainers of Council of Europe.

## About the Project

The project "ToT CEFE" is about training of trainers (members of partner NGOs) to be certified CEFE trainers; methodology that stands for Competency based Economies, Forming of Entrepreneurs and represents an accumulation of instruments for entrepreneurship training, combined with active and dynamic approach to work, and methods of empirical learning in order to develop and improve managerial and individual skills. These young trainers, through organization of different trainings in future will be the ambassadors, promoting and spreading the entrepreneurial spirit among young people, thus combating the problem of unemployment in the respective countries among youth population. CEFE trainings are designed for managers at all levels, existing and future entrepreneurs, as well as business people who want to be improved at





both professional and personal level. In addition, these trainers will be trained how to write project proposals for the Youth in Action Programme in future.

Therefore, the main goal of the project will be to tackle the issue of youth unemployment, stimulating unemployed young people's mobility and active participation in society. Furthermore it will stimulate young people's spirit of initiative, creativity and entrepreneurship, as well as employability. It will bring together groups of young people from several countries, providing them with an opportunity to discuss and confront challenges regarding the entrepreneurship and being owner of SME as a way for reduction of unemployment, while learning about each other's countries and cultures. Also the project will offer valuable chances for networking, enhancing the capacities of NGOs from MED and EU countries and exchange of experience, expertise and good practices.

<u>Activities during the training course:</u> presenting of YiA Program and informing youth workers and excluded youth about new possibilities, non-formal education and informal way of learning, using set of instruments and methods of experiential learning based on active and dynamic approach to work in order to develop and improve managerial and personal skills, project proposal witting and networking.

<u>Target group:</u> Trainers and facilitators with wide practical experience. Managers and employees in institutions/NGOs for support and entrepreneurship stimulation, people who are creating a positive climate for entrepreneurship.

<u>Indirect target:</u> Employees, employers, clients, people that institutions target for helping them become entrepreneurs or more competitive on labor market.

## Objectives:

- Increase participants' competence, regarding CEFE application
- Enhance familiarity with innovative tools and exercises
- Develop the ability to create new exercises and training programs
- Improve marketing and sales skills
- Strengthen the capacities of NGOs in the process of taking actions for tackling the growing youth unemployment
- Increase awareness of the value and importance of youth participation as a form of active engagement in the society, through boosting the entrepreneurial spirit, innovation and creativity
- Observation and eventual certification of participants

*Working language:* English – all participants must be able to actively communicate using English language

Period of realization: From 15th to 25th of May, 2014

Location: Thessaloniki, Greece

**Partners:** All interested Program countries and Mediterranean and SEE countries

*Funding:* 100% for accommodation will be covered and 70% of travel costs will be reimbursed after receiving original receipts.

If you are interested to become partner organization in our project, please send us by email a partnership identification form (doc, pdf) to info@usbngo.gr, before 10th of September.





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