



Asociatia Oportunitati de Viitor



Partner Identification Form (PIF)

Erasmus+ Programme

This Partner Identification Form was created via **ErasmusHub.net**

A. PARTNER ORGANISATION

OID: E10385669

PIC: 873836626

Acronym: Oportune

Legal Name (National): Asociația Oportunități de Viitor

Legal Name (Latin): Asociatia Oportunitati de Viitor

National ID: 45/A/16.10.2024

Department: —

Address: Bd. Siderurgiștilor, nr. 5, bl. PS1A, sc.3, et.9, ap 29

Country: Romania

Region: Galati

City: Galati

Post Code: 800478

Website: www.oportune.ro

Email: contact@oportune.ro

Telephone 1: +40 771 485 663

Telephone 2: +40 787 512 136

B. PROFILE

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|---|--|
| Type of Organisation: | Non-governmental organisation/association |
| Main Sector of Activity: | Entrepreneurship, Education, Sport, Social Inclusion, Digital Skills |
| Is the partner organisation a public body? | No |
| Is the partner organisation a non-profit? | Yes |

C. ACCREDITATIONS/GRANTS

| | |
|---------------------------|---|
| Has Accreditation: | No |
| Has EU Grants: | Yes |
| EU Grant 1: | Name: Generating Opportunities for Active Lifestyles Project ID: 2025-1-RO01-KA182-SPO-000303179 Applicant organisation: Asociația Oportunități de Viitor |
| EU Grant 2: | Name: ON&OFF Inclusion Project ID: 2025-1-RO01-KA210-YOU-000363821 Applicant organisation: Asociația Oportunități de Viitor |
| EU Grant 3: | Name: Toolkit for Neurodiversity: Phase 1 Project ID: 2025-1-ES02-KA210-YOU-000355007 Applicant organisation: ASOCIACION DIVERGIMENTES |
| EU Grant 4: | Name: Digital Tools in Project Management Project ID: 2025-1-PL01-KA151-YOU-000303147 Applicant organisation: Sempre a Frente Foundation. |
| EU Grant 5: | Name: MentorWE Project ID: 2025-1-PL01-KA151-YOU-000303147 Applicant organisation: Sempre a Frente Foundation |

D. BACKGROUND AND EXPERIENCE

Organisation Presentation:

The Future Opportunities Association (Oportunitati de Viitor) is a non-governmental, non-profit organization based in Galați, Romania.

Our mission is to centralize and create opportunities for personal and professional development by facilitating access to educational programs, international mobility, and initiatives relevant to young people.

Our vision is to connect young people with development opportunities in order to contribute to a sustainable future.

Our values are:

- Collaboration
- Trust
- Continuous Development
- Sustainability
- Autonomy

Organisation Experience:**Background:**

Oportune was initiated in June 2024 after winning the Future Jobs Cup and receiving pre-seed funding from TikTok and the Association Școala de Valori.

Target groups:

- Young people (16–30 years old) from Romania;
- Youth interested in education, employability, international mobility, and non-formal learning;
- Youth workers, mentors and partner organizations.

Activities and experience:

- Building and managing a national community of over 2,500 young people;
- Organizing 12 online workshops and one hybrid event with over 100 participants in Bucharest;
- Topics addressed: leadership, artificial intelligence, digital skills, career guidance, decision-making, democracy, European values and Erasmus+;
- Developing and managing the Oportune online platform, which brings together over 1000 verified opportunities (internships, mentorship programs, events, international mobilities, volunteering, and educational initiatives);
- Connecting young people with over 300 partners, including NGOs, mentors, specialists and organizations;
- Reaching over 478,000 young people through communication channels and dissemination activities.

Organizational capacity:

- Team members with experience as participants, facilitators, trainers, or speakers in over 56 international projects, including Youth Exchanges, Training Courses, seminars, Small-Scale Partnerships and European Solidarity Corps projects;
- Strong understanding of Erasmus+ quality standards, non-formal education methodologies, and international cooperation.

Staff Expertise:

Alexandru-Emilian Crăciun - Legal Representative & President

- Business Consultant with 4 years of experience working with aspiring entrepreneurs, start-ups and corporate clients across various industries (software, marketplaces, renewable energy, aviation, services)
- Facilitated over 300 workshops in diverse settings, from business environments to non-formal educational activities.
- Formal background in computer science and over 5 years of experience as a youth worker in 16 organizations

David Stancu-Filipescu - Project Manager

- Formal background in business and tourism, with over 4 years of experience as a participant in Erasmus+ projects (29 projects)
- Researched, filtered and promoted over 1000 opportunities for young people in Romania
- Coordinating a team of 7 people for planning, writing and organizing all European projects at Oportune
- Managing logistics and ensuring smooth communication with partners and stakeholders.
- Sharing project results and building long-term collaborations with international partners.

Mihaela-Angela Ciuhureanu - Vice-President

- Running personal and professional development camps, mentoring programs, and activities for youths and adults.
- Successfully managing two education-based businesses, which secured angel investments of 40.000 euros.
- Worked with over 1500 young people to provide individual and group career counselling

E. LEGAL REPRESENTATIVE

| | |
|---------------------|---|
| Title: | Mr. |
| Gender: | Male |
| First Name: | Alexandru-Emilian |
| Family Name: | Craciun |
| Department: | — |
| Position: | President |
| Email: | alex.craciun@oportune.ro |
| Telephone: | +40 771 485 663 |
| Address: | Bd. Siderurgistilor, nr. 5, bl. PS1A, sc.3, et.9, ap 29 |
| Country: | Romania |
| City: | Galati |
| Post Code: | 800478 |

F. CONTACT PERSON

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|---------------------|------------------------------|
| Title: | Mr. |
| Gender: | Male |
| First Name: | David |
| Family Name: | Stancu-Filipescu |
| Department: | — |
| Position: | Co-Founder & Project Manager |
| Email: | david.filipescu@oportune.ro |
| Telephone: | +40 787 512 136 |