



## Personal information

First name(s) / Surname(s)  
Address  
Telephone(s)  
E-mail(s)  
Nationality  
Date of birth

**Roberto Solinas**  
Via D'Annunzio, 4 07034 Perfugas (SS) Italy  
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Italian  
April 28th 1981

## Work Experience

Name of Employer  
Date  
Occupation or position held  
Main activities

**Mine Vaganti NGO - MVNGO ([www.minevaganti.org](http://www.minevaganti.org)).**  
September 2009 - Present  
Founder / President / European Project Manager / Non Formal Education Trainer  
MVNGO is an educational training provider at local and European level.  
MVNGO works on Erasmus+, Horizon 2020, Europe for Citizens, Creative Europe, EuropeAid, EaSi, Life+, IEE, the United Nations programmes (UNDEF) and with foundations such as EYF, Anna Lindh and Open Society.  
I am the mastermind behind the strategy and the concept of MVNGO as a "Social Enterprise" and in charge of all the financial aspects.  
As director of the Project Management Section, I am the responsible of all the writing proposals of MVNGO thanks to my wide expertise in different field such us social entrepreneurship, intercultural dialogue, environmental issue and sport as a tool for inclusion, for instance.  
I deal with website administration and social network strategy and I am Non Formal Education Trainer accredited at European Level (<http://www.salto-youth.net/tools/toy/roberto-solinas.2283/>)

Name of Employer  
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Occupation or position held  
Main activities

Various **Public Bodies** (Regione Sardegna, University of Sassari, Municipalities of Sassari, Olbia, Tempio Pausania, Nuoro, Uri, Provincia di Trento, Provincia di Alessandria among others) and **Private bodies**.  
September 2012- Present  
Consultant for European Projects  
I work public and private bodies in order to develop European projects or Formal Expert Advisor for various Public Bodies (Regione Sardegna, University of Sassari, Municipalities of Sassari, Olbia, Tempio Pausania, Nuoro, Uri, Provincia di Trento, Provincia di Alessandria among others) and private bodies.

Name of Employer  
Date  
Occupation or position held  
Main activities

**MV International ([www.engomvi.com](http://www.engomvi.com))**  
October 2012- Present  
Founder / Board Member / European Project Manager / Non Formal Education Trainer  
MV International (MVI) is a network of 19 European NGOs aimed at promoting participatory planning between NGO promoting the exchange of knowledge among professionals in the field of European design.

Name of Employer  
Date  
Occupation or position held  
Main activities

**RS Marketing**  
September 2010- March 2013  
Owner of the Company  
Direct Marketing Management

Name of Employer  
Date  
Occupation or position held  
Main activities

**Gruppo Poligrafica San Faustino Spa** (Public Company, STAR, Marketing and Advertising industry, Direct Marketing, Communication, Printing, Website [www.psf.it](http://www.psf.it))  
September 2009 – January 2011  
Business Development Manager  
My role was similar to that of a "project manager". Specifically, I developed a new franchising network ([www.scontoyou.it](http://www.scontoyou.it)) throughout Italy and potentially across Europe.  
To this position I have brought my skills in marketing (specifically direct marketing) and communication, and seek to integrate my prior knowledge to the world of franchising. I am developed that business in Sardinia as entrepreneur.

Name of Employer  
Date  
Occupation or position held  
Main activities

**C.S.I. (Centro Sportivo Italiano)**, In cooperation with "Regione Sardegna"  
May 2009 – 2012  
Sport marketing professional manager ([www.csi-net.it](http://www.csi-net.it))  
I cooperate with the "Master and Back" programme promoted by Sardinia Region.

Name of Employer	<b>Marketing Communication SRL</b>
Date	10 March 2008 - 31 March 2009
Occupation or position held	Marketing & Sales, Event Organization, Press Agency.
Main activities	Organised the first "Roma Golf Show", an international trade fair, in 2008. Where: Palazzo dei Congressi - Eur - Rome. This trade fair is the "sister" event of similar fairs which take place every year in London, Paris and Madrid. During the three days of the event, I was the unique representative of the organizers.
Name employer	<b>Hotel Monti di Mola,</b>
Dates	May 2001- September 2007
Occupation or position held	Management and Reception Hospitality
Main activities and responsibilities	Starting in 2001 I worked in tourism, both in Sardinia and Rome. During the summer seasons between 2005-2009 I worked in this four star hotel near Porto Cervo (Emerald Coast). As my time in tourism went forward, I was promoted a number of times, and finally in 2009, I assumed the role as head of reception/concierge services, as a result of my experience in management and my promotion skills.
<b>Education and training</b>	
<b>Title of qualification awarded</b>	<b>Postgraduated Master, Sport, Communication and Marketing</b>
Dates	30 November 2007 - 31 January 2009
Principal subjects / occupational skills covered	It was coordinated by Professor Franco B. Ascani, president of FICTS (federation international cinema television sportif) which is recognized by the I.O.C. (International Olympic Committee). The scope of the masters degree was to form knowledgeable Sports Managers, capable of entering directly into the field. I studied the legal, economic and sociological aspects of the sports world. A significant amount of time was also dedicated to the principles of modern marketing in general. Università Bicocca, Milano
Type of organisation	Università Bicocca, Milano
<b>Title of qualification awarded</b>	<b>Master II Level Degree, Communication and Marketing</b>
Dates	31 October 2000 - 09 February 2007
Principal subjects / occupational skills covered	Mass Communication, Marketing, Economy, Advertising.
Type of organisation	Università La Sapienza, Roma
<b>Title of qualification awarded</b>	<b>Experimental Linguistic School Leaving Certificate</b>
Type of Organization	High School Scientific Lyceum
<b>Linguistic Knowledge</b>	English, French, Spanish, Italian (C1) and Russian, Portuguese, Rumanian (A2)
<b>Social skills and competences:</b>	I have been an avid traveller, interested in foreign cultures and countries since the age of fifteen. I am fortunate enough have lived numerous experiences abroad, encountering people from around the world. I lived in Denmark for one year through the Erasmus program, I had a deeply heterogeneous university path, I worked, volunteered, studied and lived in four European countries.  1. Team work: I have worked in various types of teams from research teams at University to my NGO 2. Mediating skills: I work on the borders between young and adult people, youth and adult trainers, youth policy. 3. Intercultural skills: I am experienced at working in a European dimension thanks to the interaction with colleagues of other nationalities.
<b>Organisational skills and competences:</b>	I have good communicative and relational skills, a good level of coordination and management in work affairs. I am used to lead a group of more than 30 people during Training Courses with my NGO.
<b>Competencies and Background:</b>	EU Funding- Non Formal Education- Mktg experienced - Event Organization - Sport Management – Communication - Tourism and Hospitality - Out of the box thinking - International background - Consistent academic career - Excited about Social Media and online space - Ready to travel - Interpersonal skills.
<b>Tecnichals Skills:</b>	EU Funding - Biz Development - Sales - Social Media & blogging campaign – Branding - CMS (Wordpress) – SEO – PPC – PR - Event planning - Event Coordination - Media Coverage - Buzz Generation - Word of Mouth – CRM - Microsoft Windows 7, Vista, XP, 2000, - Microsoft Office (Excel, Word, PowerPoint, Publisher) - Good knowledge of Web and Social Networks.
<b>Artistic skills and competences:</b>	My biggest passion is Sport, I love to practice and watch it. I love reading and enjoy cinema along with many other "cultural" enrichments. I consider myself an original, pliant and independent person.  I care about ecology, volunteering and social inclusion of minorities with my NGO.
<b>Driving licence(s):</b>	Licence B
Date	01/01/2014